# VENDOR PROFILES The following product and service providers offer solutions for your everyday and specialized facility management needs.



Companies in **BOLD ITALIC** are IFMA Corporate Sustaining Partners.

#### ACOUSTICAL/SOUND MASKING

#### **Cambridge Sound Management**

We provide the No. 1 sound masking solution, which protects speech privacy, reduces distractions and is trusted by more than 40 percent of the Fortune 100 firms. Powered by direct-field quiet technology, QtPro works by emitting a uniform, barely perceptible background sound. QtPro patented sound masking systems combine exceptional audio performance, low-impact installation and affordability. All QtPro systems are GreenSpec listed and can contribute to LEED certification.

www.csmqt.com/hero +1-800-219-8199

#### Lencore Acoustics Corp.

At Lencore, we transform environments that change people's lives by providing more privacy, greater comfort and improved safety. We engineer and build system solutions for mass notification and emergency communications (MNEC), sound masking, paging and audio with applications in a variety of industries. We innovate and push the boundaries of technologies to deliver superior systems and services because we understand the uniquely human side of technology, how it connects us and enriches our lives. We believe that people matter.

www.lencore.com | +1-516-682-9292

### LogiSon Acoustic Network

Sound masking is a reliable and cost-effective method of providing speech privacy and noise control. The LogiSon Acoustic Network is a recognized industry leader with numerous awards for innovation, performance and ease of use. Small zones allow the masking sound to be customized for each facility. Networked control facilitates setup and takes the headaches out of making changes after moving furniture or personnel. Adjustments can be made in minutes, without opening the ceiling or altering cabling. Such a high degree of flexibility maximizes the masking's effectiveness and occupant comfort, helping to safeguard your most valuable investment: employees.

www.logison.com/target +1-866-LOGISON

#### **BUILDING CONSTRUCTION/DESIGN**

#### JLG Industries, Inc.

JLG Industries, Inc. is a world-leading designer, manufacturer and marketer of access equipment. The company's diverse product portfolio includes leading brands such as JLG<sup>®</sup> aerial work platforms; JLG and SkyTrak® telehandlers; and an array of complementary accessories that increase the versatility and efficiency of these products. JLG is an Oshkosh Corporation company [NYSE: OSK]. For more information about JLG Industries, Inc., visit www.jlg.com.

www.jlg.com +1-717-485-5161

#### **BUILDING MAINTENANCE/SUPPLIES**

#### Lowe's Companies, Inc.

Lowe's Commercial Services is your best partner in business with more than 1,700 stores and more than one million items available for all your facility management needs.

www.lowesforpros.com +1-336-232-4801

#### **Northwest Energy Efficiency Alliance**

The Northwest Energy Efficiency Alliance (NEEA) is an alliance of more than 140 utilities and energy efficiency organizations working on behalf of more than 13 million energy consumers. NEEA is dedicated to accelerating both electric and gas energy efficiency, leveraging its regional partnerships to advance the adoption of energyefficient products, services and practices.

www.neea.org/home +1-800-411-0834

#### SourceAmerica

SourceAmerica® is a national nonprofit that creates job opportunities for a skilled and dedicated workforce: people with significant disabilities. We are the vital link between this exceptional workforce, the network of community-based nonprofits, and the U.S. Federal Government and commercial companies that need the products and services they provide. SourceAmerica is an AbilityOne® authorized enterprise.

www.sourceamerica.org +1-571-226-4660

#### CARPET/FLOORING/TEXTILES/FLOOR COVERING

#### Antron®

People use Antron® to make their carpet live up to its fullest potential — for example, designers who need to match true colors, or users who want to lower maintenance. And because carpets made of Antron® look newer longer, they don't have to be replaced as often, which is great news for your wallet, your schedule and your reputation. Let Antron® carpet fiber be the starting line for your next great interior space. Antron® is a division of INVISTA.

www.antron.net +1-877-5ANTRON

#### **DISASTER RECOVERY/EMERGENCY RESPONSE**



# NATIONAL

#### Paul Davis National

Paul Davis National is a full-service general contractor specializing in emergency disaster mitigation and restoration services throughout North America. With more than 350 locations we can quickly get businesses back up and running after any fire, water, storm or environmental disaster. From the free First Priority preparedness program to reduce losses to complete contents restoration (including documents and electronics), structural drying and re-construction, we are a single-source solution.

www.pdnational.com +1-888-663-7633

#### **ELECTRICAL/WIRE MANAGEMENT**

#### Cordeck

Cordeck® manufactures and sells the N-R-G-FLOR® Cellular Raceway Management System. A low-cost wire management solution, N-R-G-FLOR is fully incorporated into the structural steel framework and provides all of the access needed for change at the finished floor level. This solution reduces planning time, completely eliminates the need to access adjacent floor levels or disrupt productivity and, most importantly, it does it all at a lower cost. As a full-service provider focused on supporting your needs, Cordeck provides everything from design guidance through future care. For more information about N-R-G-FLOR, please call 877-857-6400, email sales@cordeck.com or visit www.cordeck.com.

www.cordeck.com +1-877-857-6400

# FIRE DETECTION/PROTECTION/ALARM SYSTEM

### AGF Manufacturing

AGF Manufacturing fabricates products for the fire protection industry and was founded on the principles of reliability, versatility, and compatibility. AGF is continually working in the field to improve existing products and introduce new ones. We strive to provide the best products backed by a commitment to customer service. By engineering more intuitive products AGF helps you manage your fire safety systems more efficiently, resulting in more reliable systems that save resources and money.

www.testandrain.com +1-610-240-4900

### FM CONSULTANTS/SERVICES/PROVIDERS

#### **AECOM**

AECOM is a fully integrated engineering, construction and technical services organization with the capabilities to support every stage of the project life cycle.

www.aecom.com +1-281-646-2400



#### **ARAMARK Facility Services**

Innovation is what Aramark brings to the everyday to deliver comprehensive facility management. United by a passion to serve, more than 270,000 employees make a meaningful difference each day for millions of people in 22 countries around the world. It's a quest for excellence that involves people with a strong sense of pride and passion in their work. This quest is simple in intent; complex in execution. It's all about continually finding the perfect balance of doing things incredibly well over and over again to deliver experiences that enrich and nourish people's lives.

www.aramarkfacilities.com +1-800-901-7373

#### Sodexo Facilities Management

Sodexo increases our clients' competitiveness by delivering innovative workplace solutions that improve the building environment, employee engagement and enhance workplace and organizational effectiveness; ultimately delivering shareholder value.

www.sodexousa.com +1-888-SODEXO7

#### SupplyWorks

Receive everything you need for your facilities from a single brand, SupplyWorks. We provide fast, nationwide delivery and an array of name brand and exclusive brand plumbing, electrical, HVAC, janitorial, safety, lighting and food service products, just to name a few. SupplyWorks also offers customized inventory management and supply chain solutions, with a full suite of digital, e-commerce, mobile and reporting capabilities, seamlessly across the country. Learn more at supplyworks.com.

www.supplyworks.com | +1-904-421-1400

#### **FM SERVICES**

### Building value with a leader in integrated facilities solutions

Do you seek — more than ever — to lower your facility's operating costs, increase efficiency and improve performance? ABM works with you to reduce expenses while keeping your property safe, clean, comfortable and energy efficient through stand-alone or integrated facility solutions.

www.abm.com +1-800-874-0780

#### **EM SOFTWARE**

#### ARCHIBUS, Inc.

ARCHIBUS is the No. 1 global provider of real estate, infrastructure and facility management solutions and services. With more than 30 years of continual innovation, our industry-leading enterprise software delivers savings. Organizations of all sizes benefit from rapid deployment, improved business processes, lower life cycle costs, increased productivity and reduced TCO.

www.archibus.com +1-617-227-2508

#### FM:Systems, Inc.

FM:Systems helps facilities and real estate professionals reduce costs and increase productivity. FM:Systems software improves management of space, occupancy, moves, maintenance, leases and property.

www.fmsystems.com +1-800-648-8030



iOffice's SaaS platform equips C-suite executives, strategic planners and FMs with the real-time data and communication tools they need to plan effectively for the future of their workforce and workspace. With 10 customizable modules supporting FM, iOffice was built to be simple and robust, requiring minimal training or clicks to accomplish any task. Founded in 2000, iOffice supports thousands of fast growing companies to manage, plan and grow their businesses around the world.

### TMA Systems LLC

TMA Systems is a provider of maintenance management software and computerized maintenance management systems. Their solutions assist facilities in effectively accounting for, maintaining and extending the life of physical assets. With TMA Systems, you have the ability to manage your workflow process from planning stage to completion of the job.

www.tmasystems.com +1-918-858-6657

www.iofficecorp.com +1-713-526-1029

#### **FURNITURE**

#### The Senator Group

The Senator Group is a leading manufacturer of highquality furniture for the corporate and hospitality markets, with showrooms across the globe including Ohio, Chicago and New York. The Senator Group works with Europe's leading design talent to produce contemporary furniture for its Allermuir and Senator brands — furniture that not only looks great, but is comfortable and ergonomic too.

www.thesenatorgroup.com +1-419-887-5806

#### VARINESK

VARIDESK is the most effective and affordable way to make height-adjustable desks a part of your company's wellness initiative. It gives users the freedom to switch easily between sitting and standing throughout the day. VARIDESK comes fully assembled and ready to use right out of the box — no assembly required. Our wide range of models and sizes means VARIDESK works with most desks or cubicles, so you can keep your existing furniture and office design intact. To learn more, visit varidesk.com.

www.varidesk.com +1-800-207-9725

#### HAND DRYERS

## Excel Dryer, Inc.

For more than 50 years, Excel Dryer has manufactured the finest American-made hand dryers and redefined the industry with the original, patented, high-speed and energy-efficient XLERATOR® hand dryer. XLERATOR model hand dryers help facility managers reduce labor, maintenance and waste while creating a more hygienic restroom environment. Excel Dryer offers the industry's most comprehensive options and complete line of accessories to create the best hand drying solution for any restroom environment.

www.exceldryer.com | +1-888-311-2342

#### **HVAC/INDOOR ENVIRONMENTAL QUALITY SOLUTIONS**

Powered Aire Inc. manufactures high-performance stainless steel air curtains for the commercial, industrial, overhead door, material handling, automatic door, cold storage and food service industries. Air curtains discharge a barrier of air down the full length and width of an open doorway to prevent the entry of unwanted infiltration, flying insects and other airborne contaminants.

www.poweredaire.com +1-888-321-AIRE

#### **ZOO Fans**

ZOO Fans was founded in 2010 by its current president, Jeff Benton, and Cory Cochran, ZOO Fans' managing director of operations. We offer proprietary destratification fans designed to improve comfort in the ZOO — zone of occupancy. Out destratification fans lower operating costs in spaces with high ceilings or drop ceilings. In addition, our fans are used as spot coolers, to disperse humidity, to eliminate condensation on refrigerated equipment and to reduce sweating on concrete slabs.

www.zoofans.com | +1-855-966-3267

#### INTERIOR DESIGN

#### BehrPro: BEHR & KILZ Paints & Primers

Behr Process Corporation's Professional Products & Services Group is dedicated to serving professional painters and contractors through its BehrPro<sup>SM</sup> program. The program features professional-grade coatings, primers, wood stains and waterproofers including BEHR®, BEHR PREMIUM PLUS ULTRA®, BEHR PREMIUM PLUS®, KILZ PRO-X™ paints and KILZ® Primers.

With advanced products and services — such as free job site delivery where available, convenient will-call pick up, factory tinting, pricing discounts through The Home Depot, color matching plus renderings, expert customer support and business solutions — BehrPro offers industry professionals the tools and resources to help them simplify and grow their business.

www.behrpro.com | +1-623-255-0806

## JANITORIAL SERVICES/CLEANING PRODUCTS

#### Fresh Wave IAQ

Odor management is a challenge that can adversely impact business goals and create significant health concerns in facilities. Fresh Wave IAQ® odor management solutions meet the odor control needs of many industries and eliminate the use of chemical-based odor abatement products. Effective on both organic and inorganic odors, our non-toxic products are made from natural ingredients, contain no harsh chemicals or harmful VOCs and are safe to use in any environment.

www.freshwaveiaq.com +1-800-662-6367

#### Staples Advantage

Staples Facility Solutions has an experienced team of specialists that will create a facility solutions program at a cost that is right for your business. We offer a wide assortment of wholesale facility supplies including janitorial cleaning supplies, breakroom and safety products. You can benefit from national coverage, expertise and the buying power of an industry-leading facility supplier.

www.staplesfacilitysolutions.com

#### Veritiv Corp.

Veritiv is a North American leader in business-to-business distribution of print, packaging and facility solutions. Helping shape success for your business drives everything we do. Our name is based on this commitment and on the core strengths of our business. Derived from verity, it says we're true to our word, our beliefs and your needs. The words connective and active in our name signify that we collaborate with you to create solutions that work hard for your business.

www.veritivcorp.com

#### LIGHTING

#### Graybar

Graybar is a leading distributor of electrical supplies, communications, data network solutions, commercial and industrial lighting, and security equipment. Graybar helps its customers power, network and secure their facilities with speed, intelligence and efficiency.

www.graybar.com | +1-800-GRAYBAR

#### **PEST CONTROL**

#### **Orkin Commercial Services**

Orkin's Precision Protection™ programs are tailored to fit your business. We start with a comprehensive inspection and deliver scientifically based pest management solutions to meet your exact needs.

orkincommercial.com +1-800-ORKIN NOW

### Rentokil Pest Control

Rentokil North America is part of Rentokil Initial plc, one of the world's largest business service companies, operating in more than 60 countries worldwide. Ehrlich Pest Control. Western Exterminator and Presto-X Pest Control are all part of the Rentokil family of pest control companies in North America. They provide commercial pest control, bioremediation, bird control, vegetation management, bed bug control and termite control from 200 local offices in the U.S., Canada and Mexico.

www.rentokil.com +1-610-372-9700

### **REAL ESTATE SOFTWARE**

### **Siemens Building Technologies**

We are the trusted technology partner for energy-efficient, safe and secure buildings and infrastructure.

www.buildingtechnologies.siemens.com

#### **RESTROOM PRODUCTS**

#### SCA Americas

Tork is the leading global brand in workplace hygiene. From paper towels in hospital washrooms to napkin dispensers in restaurant dining rooms, Tork delivers a great experience for the user and a simple experience for the buyer. And as part of SCA, we're dedicated to serving your needs in a sustainable way — saving you time, money and effort, so you can focus on what matters most to your business. For more information, please visit www.torkusa.com.

www.torkusa.com

#### ROOFING

#### Sika Sarnafil. Inc.

Sika Sarnafil supplies high-quality thermoplastic roofing and waterproofing systems for commercial buildings. Includes energy-saving reflective roofs, vegetated green roofs and solar-ready roofing.

usa.sarnafil.sika.com +1-800-576-2358

#### **SECURITY**

#### TownSteel, Inc.

TownSteel is a manufacturer of high-quality commercialgrade builder's hardware, including locks, door closers, exit devices, hinges and general hardware.

www.townsteel.com | +1-877-858-0888

#### **TECHNOLOGY SOFTWARE TOOLS**

#### Bluebeam Software, Inc.

Bluebeam Software's innovative desktop, mobile and cloud solutions push the limits of digital collaboration to enable facility professionals to do what they do, better. Bluebeam's award-winning PDF solutions are used by facility and operations management to speed up project communication by 60 percent, reduce printing and distribution costs by 80 percent and deliver electronic O&Ms for quicker access to critical information at the completion of a project.

www.bluebeam.com | +1-626-788-4203

#### WATER TECHNOLOGY

### U.S. Water Services. Inc.

U.S. Water finds — and eliminates — the root cause of problems, utilizing an integrated approach that combines chemical, mechanical and operational knowledge to create a personalized approach to your most challenging water, energy and compliance issues. We use our in-depth industry knowledge and experience to enhance your system reliability, efficiency and profitability to provide an immediate and long-term ROI.

www.uswaterservices.com +1-866-663-7633