# WE @ Work Rebooted

Leveraging the "Power of Place" to Create an Optimal Workplace Experience









### Welcome!

### **Kate North**

Global Chair, WE

Managing Director, Workplace Innovation

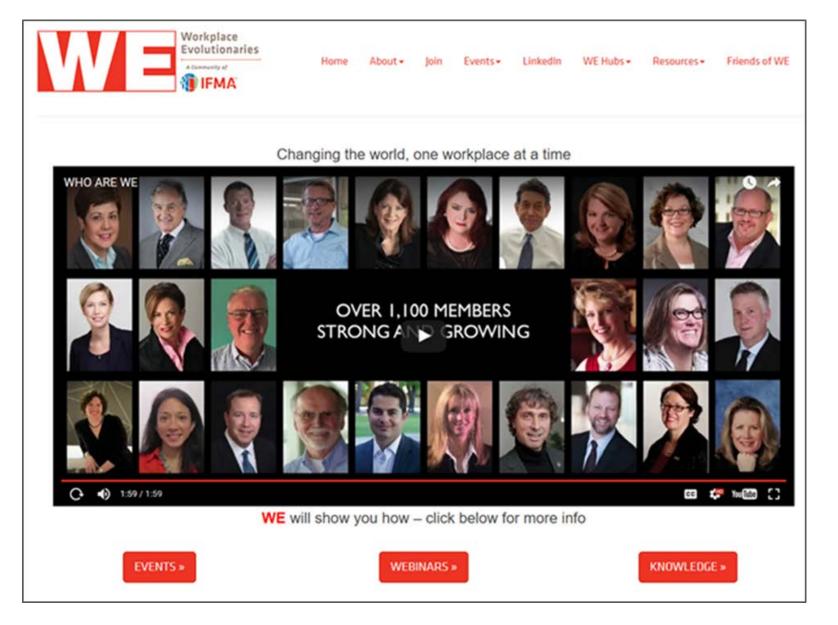
Colliers International

Kate.north@colliers.com

312 720 1858







Rebooted

Ire of Work is Now

Mission: To increasing Workplace Innovation & Consciousness

WORKPLACE

Evolutionaries

a Community of I IFMA

### **EXCELLENCE** INFRASTRUCTURE FOCUSED

COMPETENCIES



WORK FOCUSED COMPETENCIES



**BUSINESS OUTCOMES FOCUSED** COMPETENCIES + AREAS OF CONNECTION

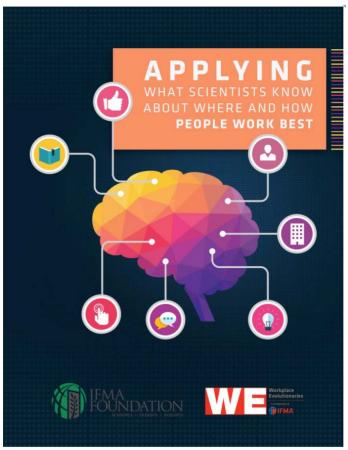
Mission: To Accelerate Workplace Innovation & Consciousness





### **WE Know**









### WE @ Facility Fusion Chicago 2018



# Monday, March 19th CHYMCE Sonk En Ink

**WE + Sustainability = Your Competitive Advantage!** 

8:30-6:30 at theMart

Provocative thought leaders are all coming together to challenge and create a new forward.

#### Tuesday, March 20th - Thursday 22nd

Exclusive WE Track: 3 Days / 16 Leading-edge Workplace Presentations



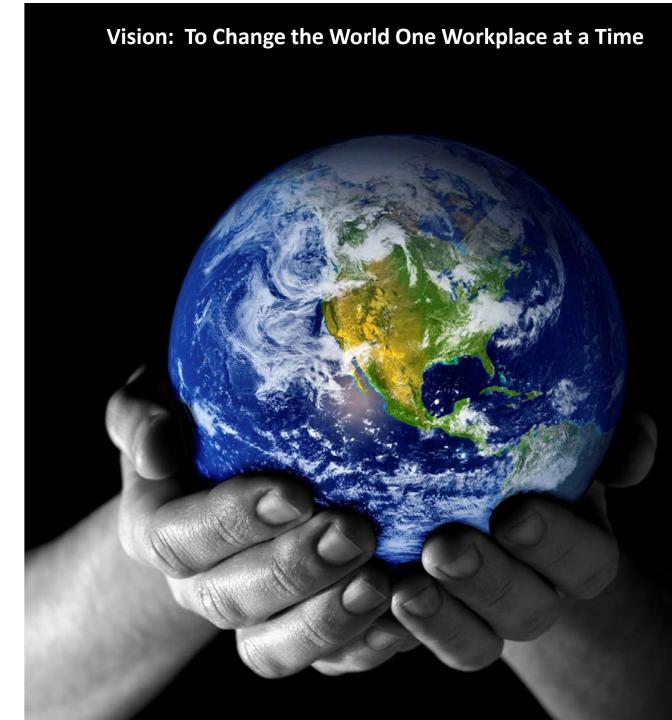


## WE EVENTS

- Facility Fusion USA
- Facility Fusion CANADA
- World Workplace NA
- World Workplace Europe
- Disrupt HR

AND...

Rebooted
re of Work is Now



### **WE Hubs:**







### Introducing....







# WE Love Our Sponsors!

**Platinum Sponsor** 



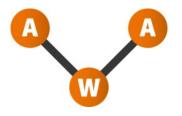
**Gold Sponsor** 





**Silver Sponsor** 





**Bronze Sponsor** 











### Friends of WE













## THE PROBLEM

88%

of employees are not passionate about their work

\$500B

Is lost per year due to employee disengagement

90%

of leaders feel that employee engagement makes a positive impact...

but only

25%

have a strategy

### "The 'war for talent' is over - and talent won".

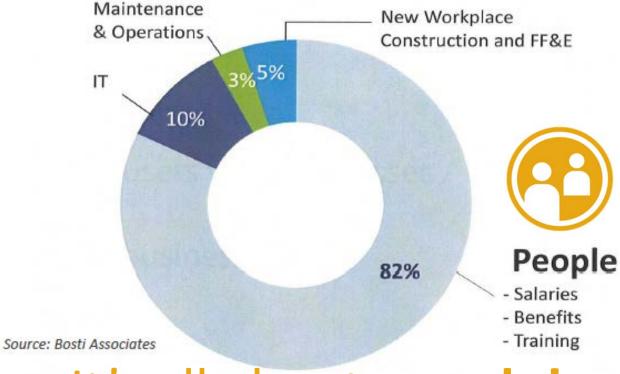


#1 FOCUS TO ATTRACT TALENT Employee Experience (83%) Forbes



51% - physical workplace is they key

# Greatest Impact:

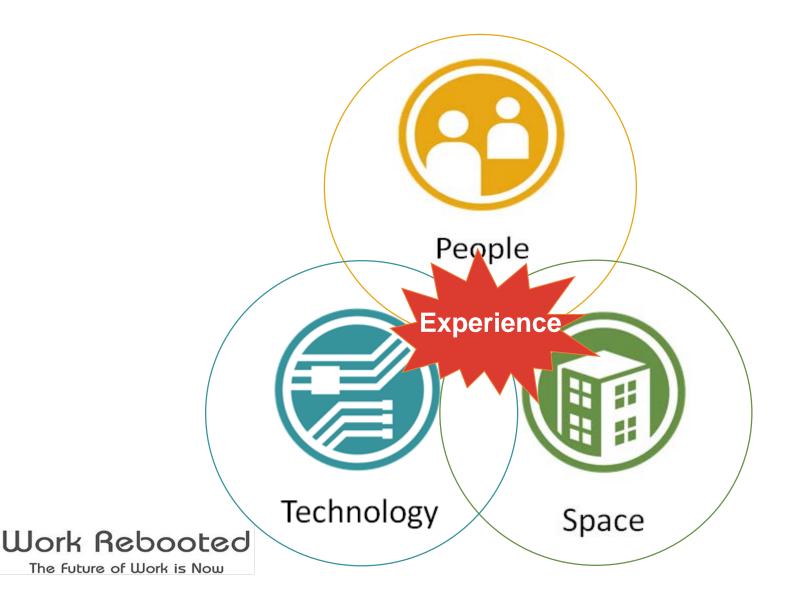


It's all about people!





# the power of place





You are here.



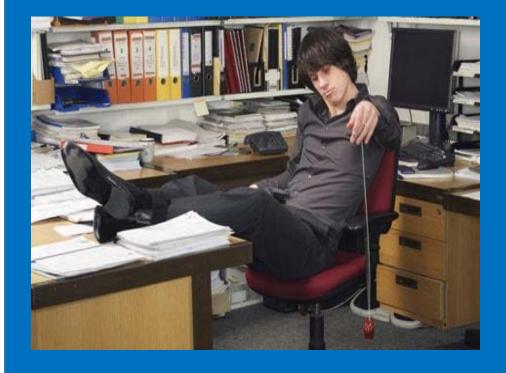












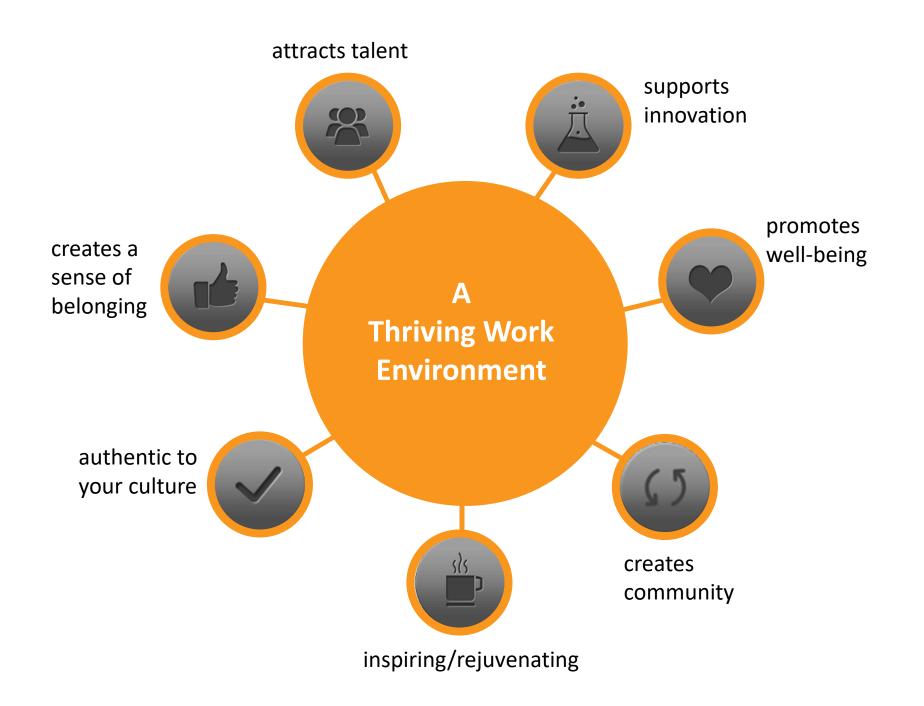






# MUST ALIGN

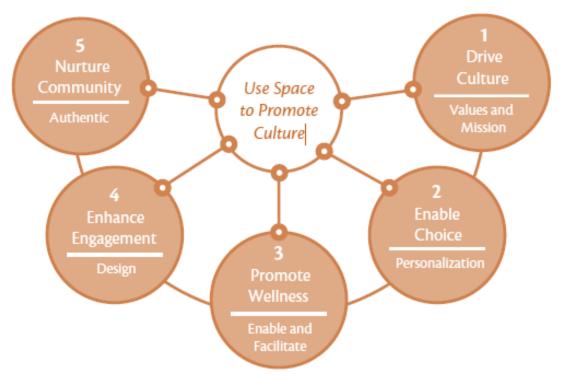




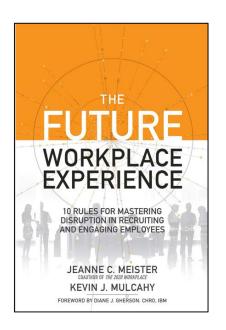
# What WE've Explored...







Source: Future Workplace





# The Employee Experience Is The Future Of Work: 10 HR Trends For 2017



Jeanne Meister, CONTRIBUTOR

I write about trends impacting HR, Talent and Learning FULL BIO  $\vee$ 

Opinions expressed by Forbes Contributors are their own.

#1: Focus On Creating A Compelling

Employee Experience Evolutionaries

Computed Stemant of Stemant



### Make Employee Experience a Core Part of Business Strategy

**Engaging and Productive** 

CXO

Bliesure

Workplaces that attract

Concierge to reduce friction



#### **WORKPLACE EXPERIENCE TOUCH POINTS**

Using Design Thinking to Overcome Workplace Complexity 74% OF EMPLOYEES RATE THEIR WORK **ENVIRONMENT AS** EITHER COMPLEX OR HIGHLY COMPLEX. 40% OF WORKERS BELIEVE IT IS NOT POSSIBLE TO 79% SUCCEED AT WORK, MAKE OF EXECUTIVES A GOOD LIVING, AND RATE DESIGN HAVE ENOUGH TIME TO THINKING AS AN CONTRIBUTE TO FAMILY **IMPORTANT OR** AND COMMUNITY: **VERY IMPORTANT** ISSUE.<sup>2</sup>

Design thinking can help optimize and simplify the employee experience so that it supports employees both within and outside of the workplace.



Colleen Conklin, MSPH
Director of Research, Sodexo







# Understanding the Workplace User Experience



Understand the impact of workplace decisions before investing in spaces or services that may not deliver intended results



Anita Kamouri, Ph.D. Vice President & Co-Founder Iometrics, Inc.

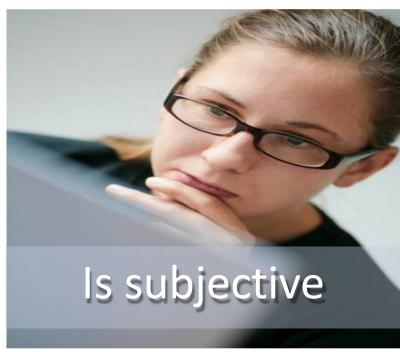






# The User Experience (UX) is all aspects of the end-user's perceptions as they interact with a workplace solution or service





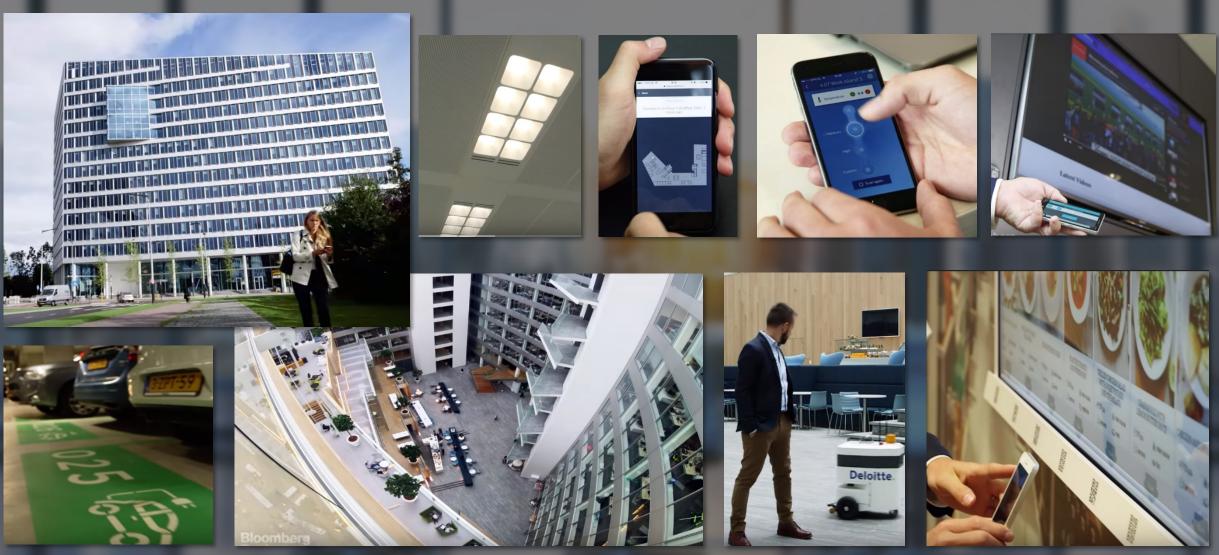


User Experience (UX)
leverages data to
proactively understand
user needs and create
an exceptional
experience





# The Edge / Deloitte - Amsterdam "The world's most sustainable and smartest building"





**Create a Workplace That Makes People Healthier** 

### PUTTING WELLNESS TO WORK

1. Integrate Active Design

2. Enable Technology

Consider Next
Gen

4. Integrate Biophilia









### THE EVOLVING WORKPLACE: Why the Restroom Experience Matters









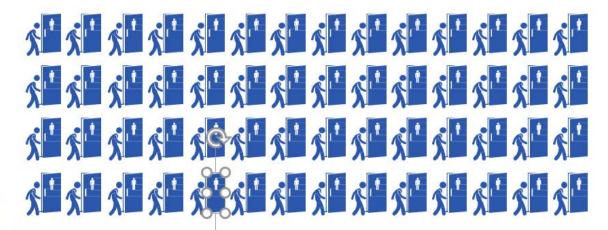
Strategic Program Marketer Kimberly-Clark Professional











For an average size facility, that equals more than

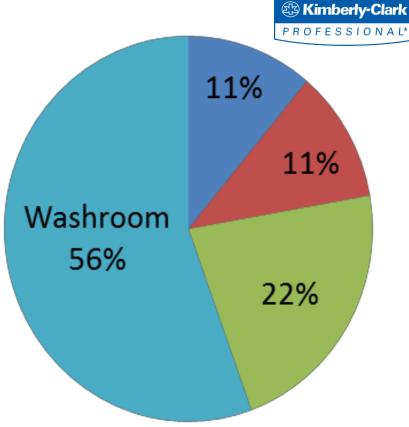
### 1.1 million

annual opportunities to impress tenants.









- Canteen/Break Room
- Common areas/ Meeting spaces
- Lobby/Reception Area
- Office Space/ Your desk area
- Washroom



#### Customize: Create a more personal experience.



# "What One Thing WE Know for Sure" Creating A Workplace Experience

- Building a Holistic Business Case: Kate Lister, Global Workplace Analytic
- Experience Location Options, Building, and Amenities: David Gray, Colliers International
- Integrating the Digital Journey into the Experience: David Slight, Quora Consulting
- Aligning the Workplace to Support Organizational Goals: Arnold Levin, Smith Group
- Leveraging Space to Maximize your Desired Culture: Lynda Ward, Haworth
- Applying Design Thinking to Engage Employees: Julisa Mandeville, Workplace Change
- Manifesting the Self-Actualized and Empowered Workforce: Michael Grove, Collabworks
- Evolution and Adaptation: Jan Johnson, Allsteel
- Delivering and Sustaining Experience: Karla Lacey, ISS

# **Building a Holistic Business Case to Measure Workplace Experience**

Kate Lister, President Global Workplace Analytics

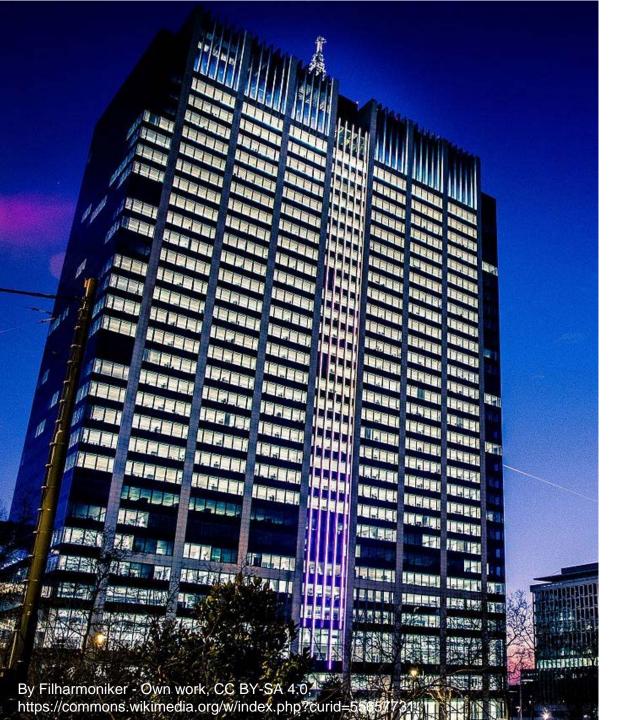


We make the case for place!



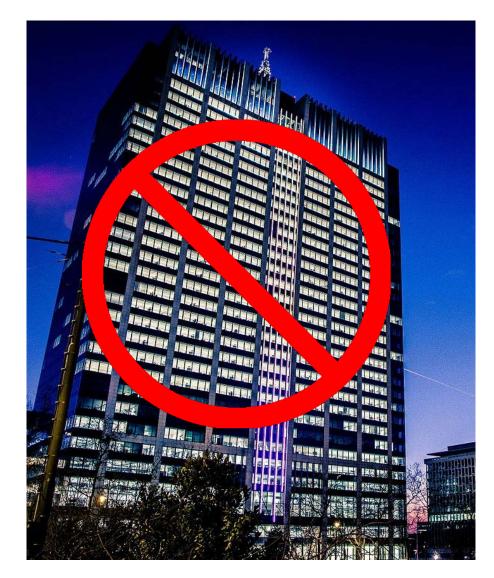






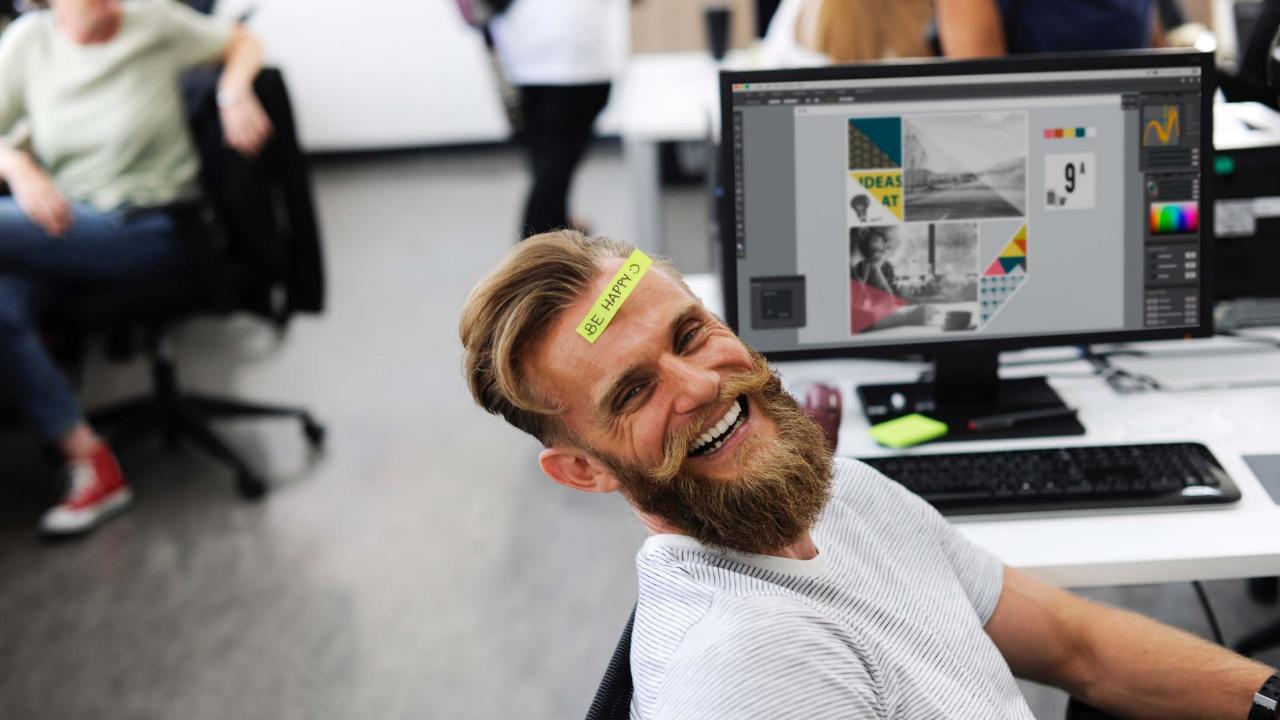
# Measure What Matters

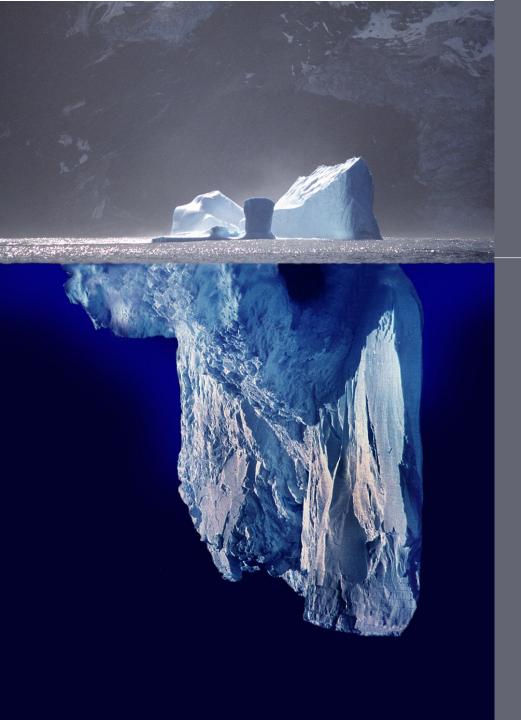












Place

# People



### Why do we need a business case?







Sell It

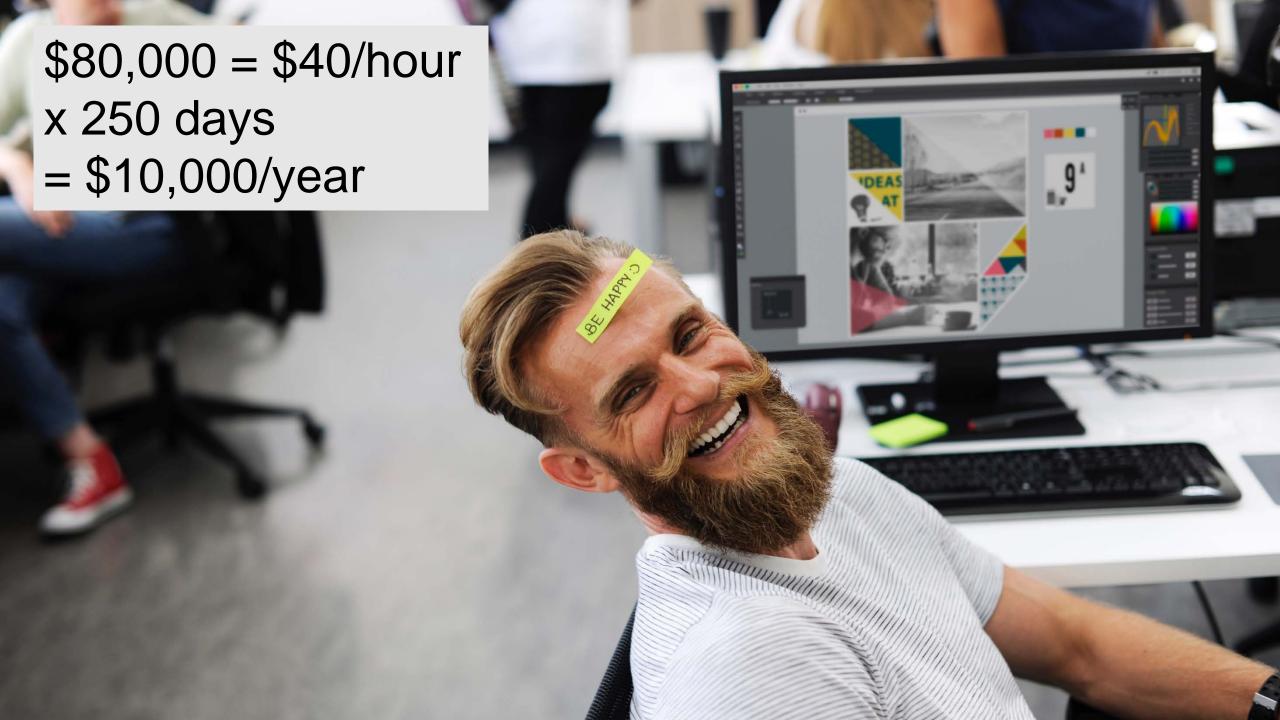
Measure It

Defend It

empowerment performance ratings happiness







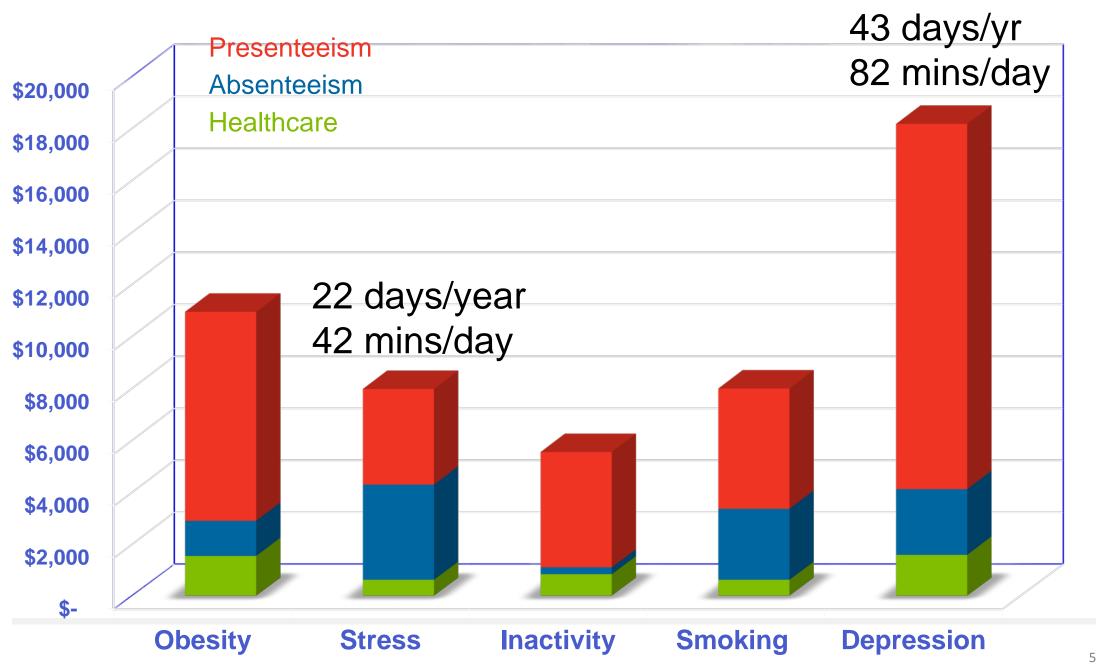
# **Chronic Stress**

\$8,000/year









#### The Impact of Engagement on Key Performance Indicators

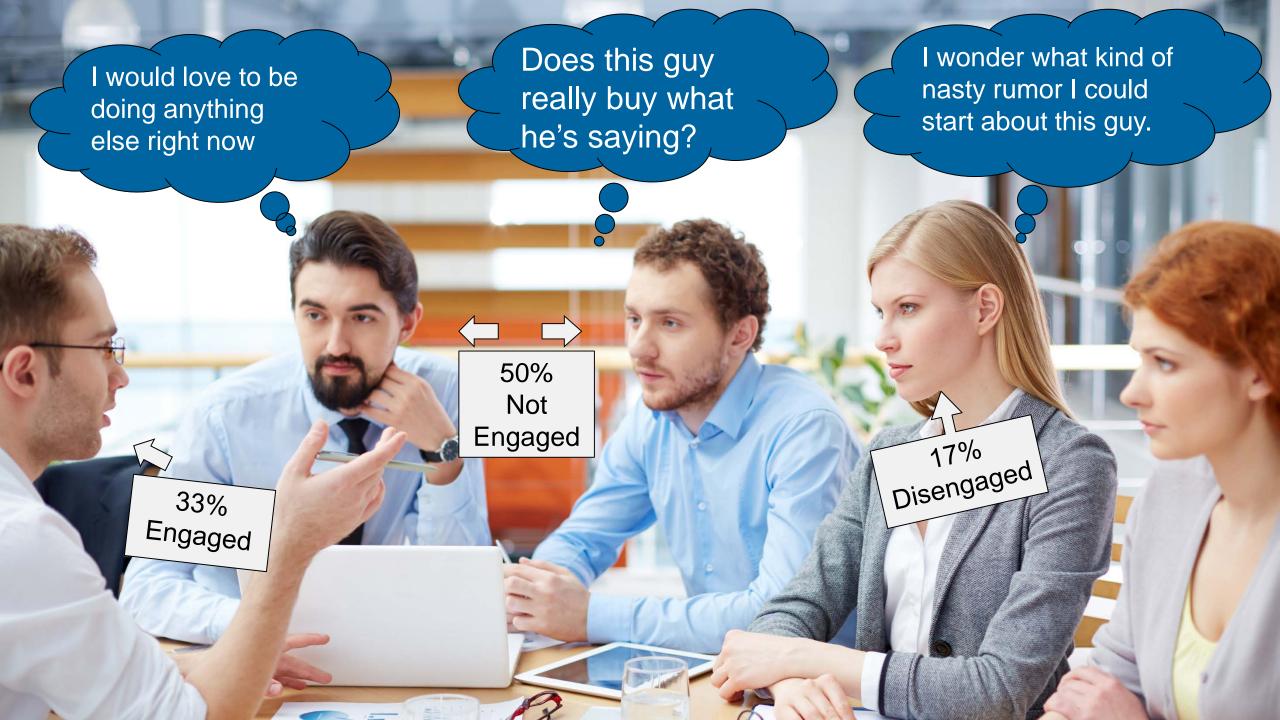
**Engagement matters** 



Figure 5. Based on Gallup's meta-analysis of more than 250 research studies studies, covering nearly 200 organizations in virtually 50 industries across the globe.







#### Cost of Turnover

35% to 200% of Salary







# ROI of Workplace Change

Measures	Pre	Post	Value			
Unwanted interruptions (minutes)	15	7	Salary/Minute			
Time spent looking for a space	15	5	x Change in Minutes			
Time spent looking for colleagues	20	5	x Working Days per Year  = Value of Extra Productive			
Time wasted on technology problems	60	15	Time			

# Risk Management CRE/FM Sustainability The Big Fish Legal HR **CFO** Communications



\$80,000



## Question

• What three things aren't you measuring today, and how might measure them?





# Creating Experience Location Options, Building, and Amenities

David Gray
Colliers International







# Aligning the Workplace from Market Alternatives

- Vision. What cool things do we crave?
- Filtering. Selecting market attributes
- Measure. Did we align the workplace?





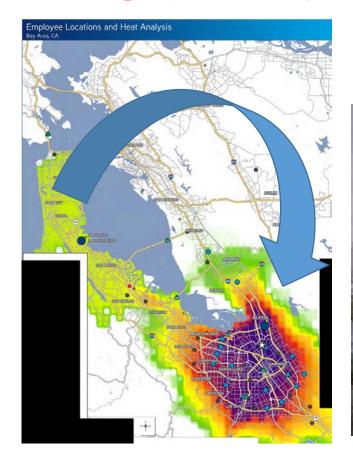
#### Selecting our Market Attributes

ENTERPRISE ALIGNMENT LEGEND							
Stakeholder Criteria	Owner	Survey	Interview	Visioning			
Customer & Employee Experience	C-suite		•	•			
Walk: Amenities, Mtgs & Wellness	C-suite	X	•	<b>*</b>			
Short Drive: Amenities & Mtgs	C-suite						
WELL-Building Scorecard	HR		•	<b>*</b>			
Brand, Recruit & Retain	HR		•				
Labs, CER & Vital Infrastructure	FM		Peri				
Commute Heat Map	FM	X		<b>*</b>			
Scalable Expansion	FM		•				





## #1 Commute













# #2 Walking Score



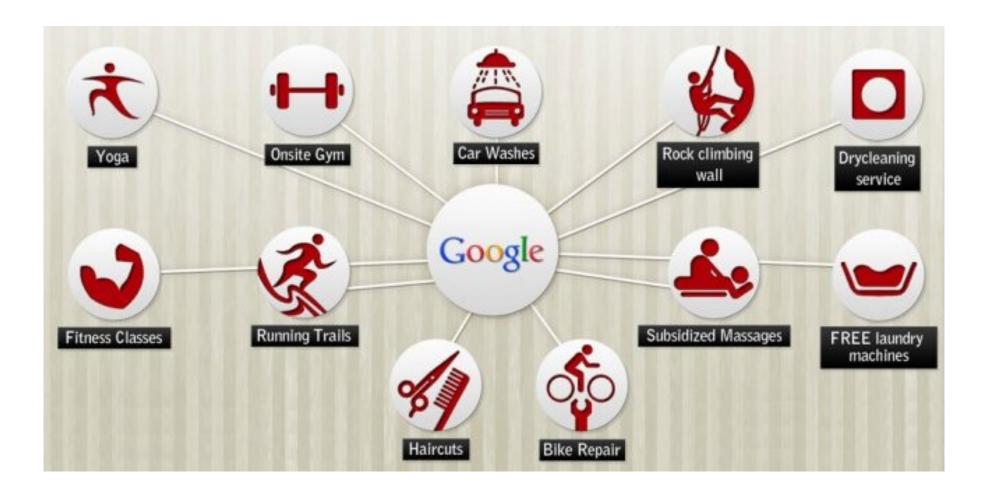


...Walk to nearby meeting places (retail) and to support wellness (nature & gym)





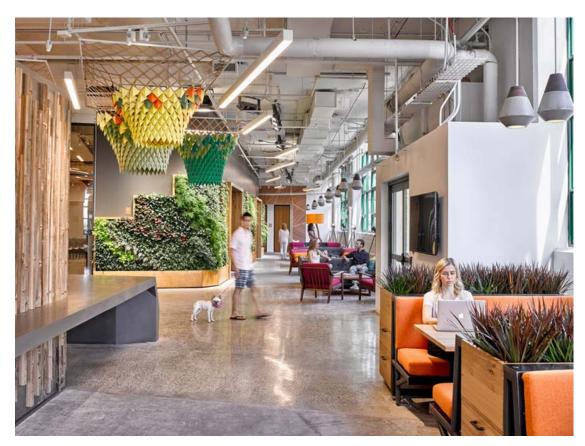
#### #3 Not nearby? Then, bring Workplace As A Service in-house







# #4 Selecting Excitement





High ceilings provide options





# The team loves the high ceilings The FM likes multipurpose flexible transitions







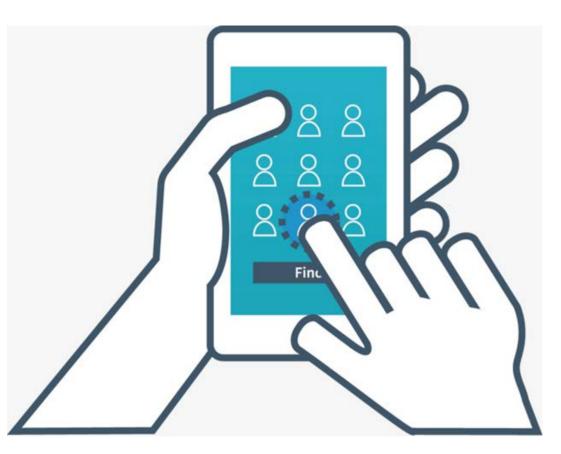
## Quiet excitement...controlling how we work

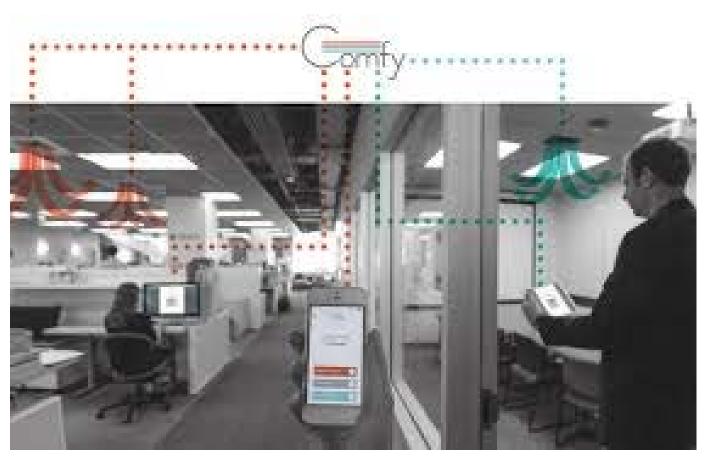






## #5 We want technology to give us control





I hope IT was involved in the process early





#6
We want a
WELL-Building
score that we
can talk about







# #7 WELL-Building score about location, too







#### .....and about Metrics

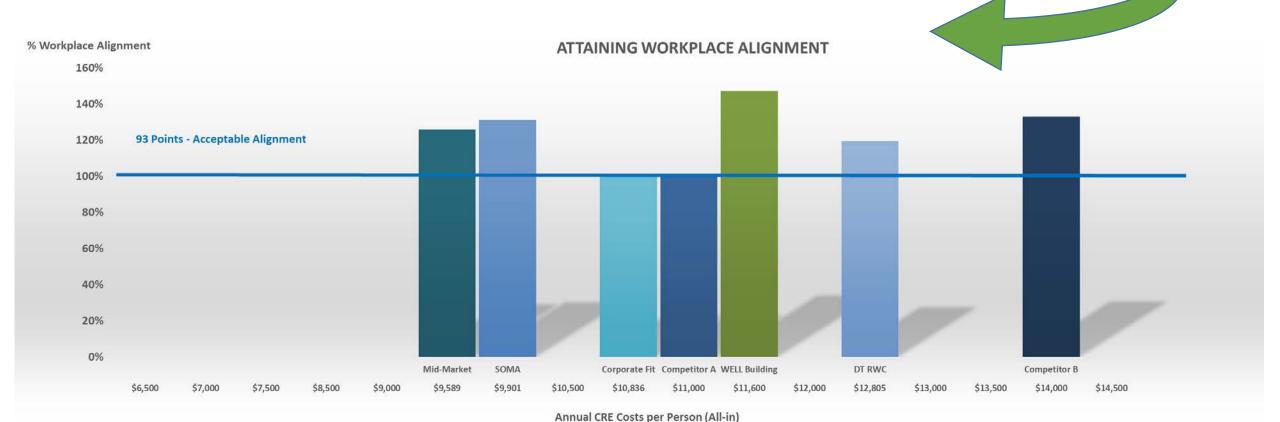
- If we don't have metric we are lost at sea
- CRE Cost per Person per Year
- RSF per Person assisted by Free addressing (unassigned seating)
- My most important metric...





# Workplace Alignment

Minimized commute, maximized cool and agile within an appropriately WELL Building







# Question:

- Does HR have a seat at the Real Estate table?
- Why or Why Not?





# ALIGNING THE WORKPLACE TO SUPPORT ORGANIZATIONAL GOALS

Arnold Levin
Managing Director,
Workplace Strategies
SmithGroup









# Arnold Craig Levin

Principal, Workplace Strategy SmithGroupJJR

Thank goodness the hole's at their end!











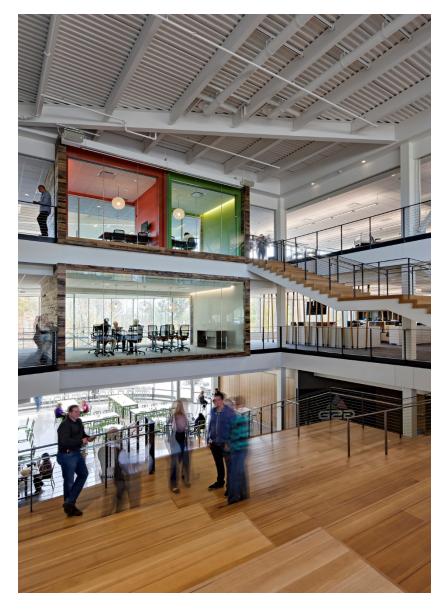
"Assets are shifting away from physical ones such as office buildings and towards the intangible ones as drivers of economic growth."

Unseen Wealth: Report of the Brookings Task Force On Understanding Intangible Sources of Value.

Brookings Institute 2000







Designing a workplace for organizations starts with understanding the design of the organization

















#### **Traditional measures of ROI**

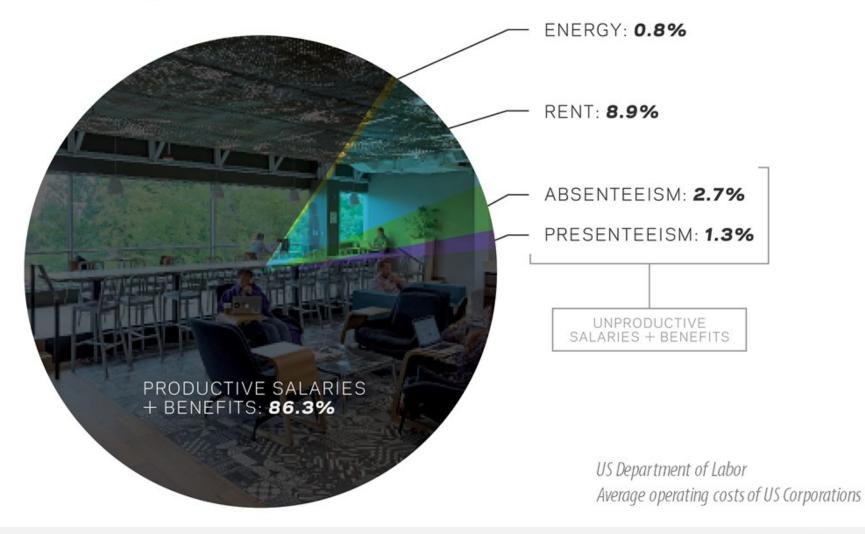


**SMITHGROUPJJR** 





### The other 90% of expenses



#### **SMITHGROUPJJR**





## A new set of metrics based on organizational performance



**SMITHGROUPJJR** 







#### **Strategies Within Business Organizations:**

and the bottom line

A discussion based on MPhil research at the Harrow Business School, UK 2007











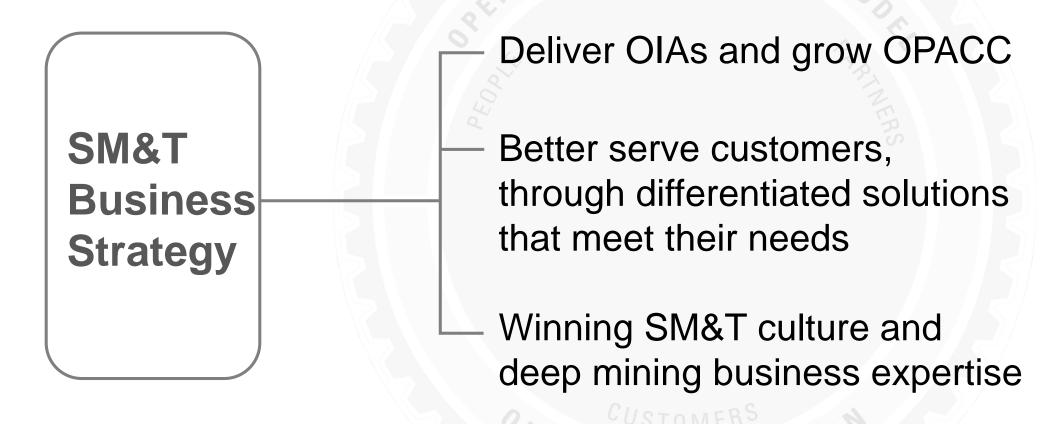






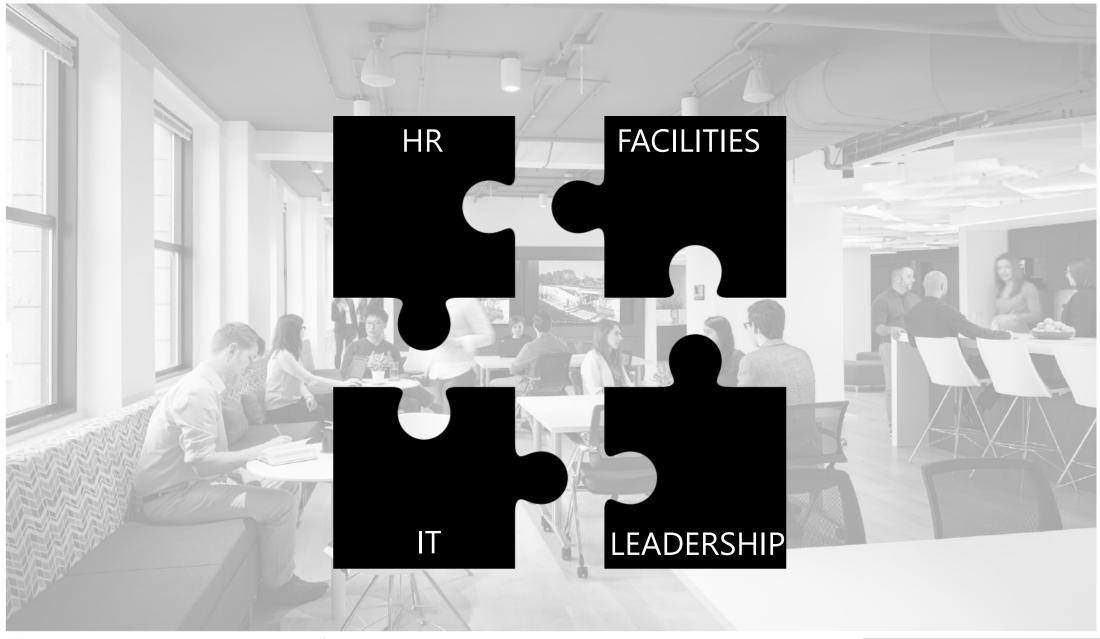
# **Driving SM&T Strategy**

Workplace strategies enabling business goals













# Question:

• What within your organization is a challenge to using the design of your workplace as an enabler of organisational strategy?





# Leveraging Space to Maximize your Desired Culture

Lynda Ward

Senior Workplace Transformation Strategist,

Haworth





#### **Culture LENS**











- Top 40 Business Tool (#18)
- Work with Fortune 500
- 25 Years of Research
- Haworth has exclusive rights to CVF for design planning purposes





























































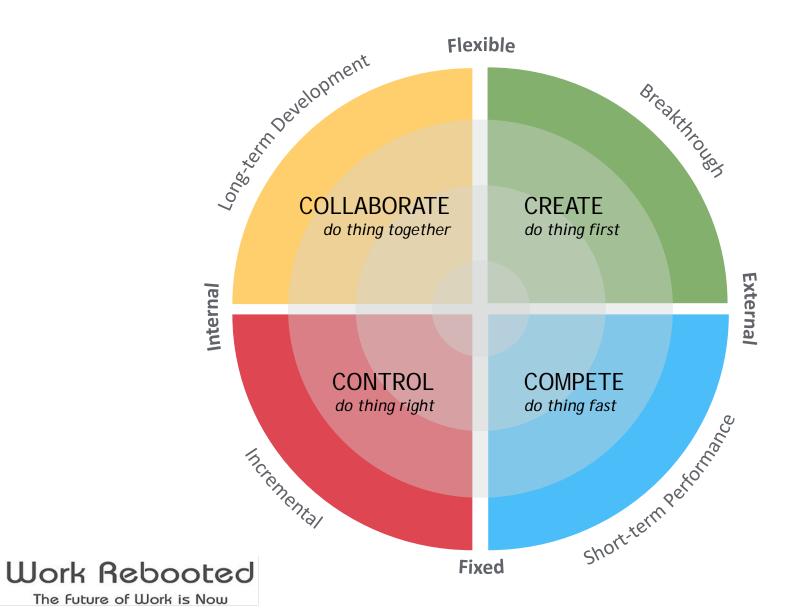






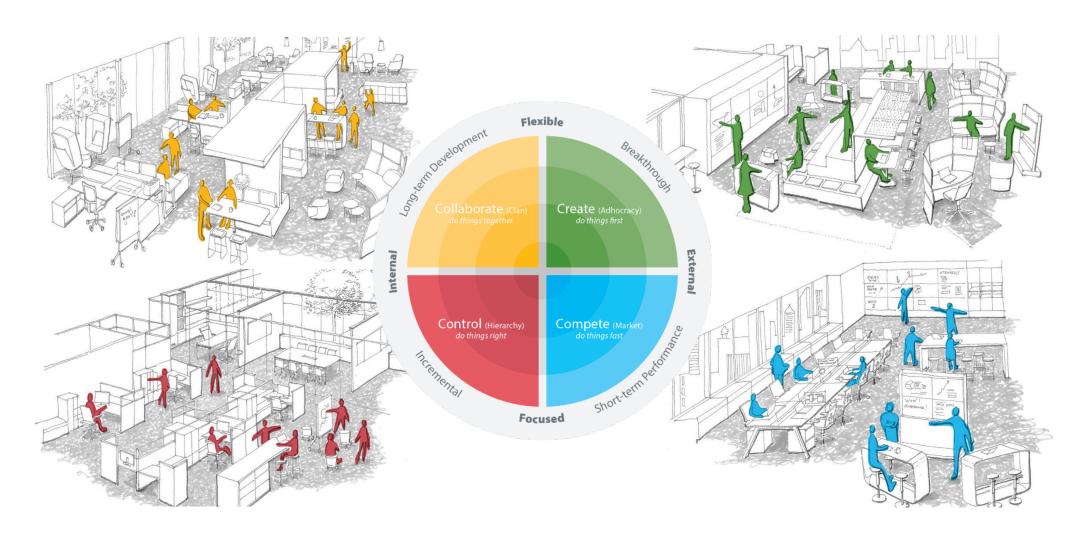


#### **Competing Values Framework**





#### **Competing Values Framework**

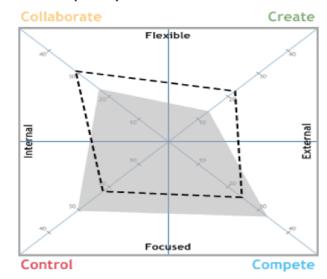






# **Competing Values Framework Current and Preferred Culture**

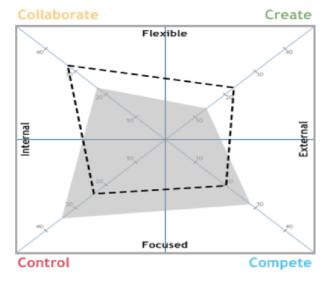
#### Leader(N=65)



CURRENT

How respondents see culture as of now

#### Employee(N=393)



PREFERRED

How respondents envision culture in 5 years







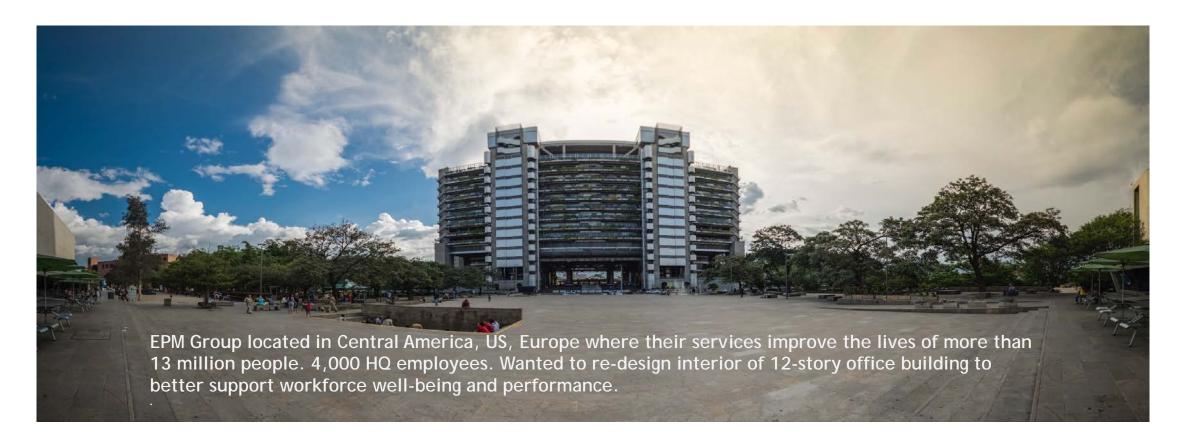






#### Case Study: 2015 - 2019

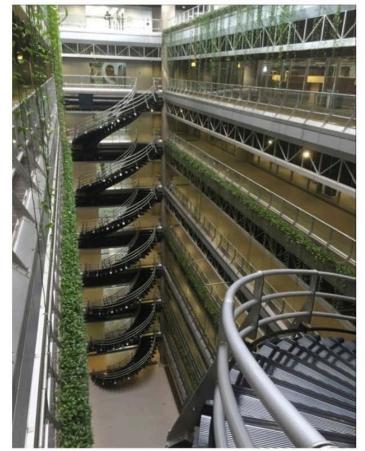
estamos ahí.

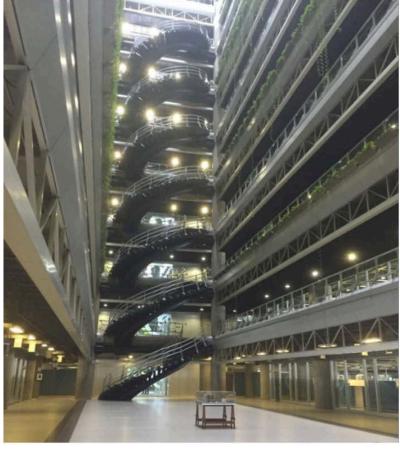






## Case Study: 2015 - 2019 contexto vacío central







estamos ahí.







Case Study: 2015 - 2019







Hall Acceso











#### **Business Goals & Expected Outcomes**

#### **Brand/Customer Experience** -Improve customer experience in the building. **Finance** -Remain an employeer of choice in Medellin with a workplace that will attract/retain talent and reflects the organizational strategy and -Improve space flexibility & adaptability. values. -Design a future proof workspace that can evolve over time. -Translate the brand values into the workplace like EPM does to the -Redeploy existing assets where applicable. outside community. -Design spaces to have events within the building versus in external expensive spaces. **Innovation & Technology** -Enable the building and workplace with technology that supports the workplace strategy. -Foster the culture of continuous improvement and create spaces Culture & Growth where people can collaborate and bring value to EPM. -Break down physical barriers within -Align workplace design with vision & objectives of cultural workplace to encourage cross functional collaboration & transformation. innovation. -Improve engagement & workplace satisfaction and make it a fun place to work. -Enable managers to drive change in the organization. -Support employees in the workplace transformation with information and experiences. estamos ahí.





#### **Current and Preferred Culture**

#### **Culture Insights**

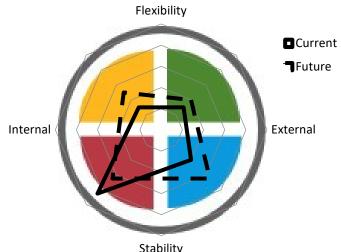
Strong hierarchical culture

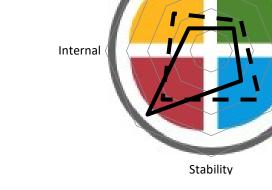
Emphasis on rules and compliance

Cultural preference of leadership team equally distributed over the 4 cultures

Desire to be more collaborative, innovative and driven for results

As a public company there is a need to retain a healthy part of the control culture











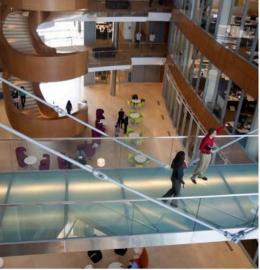


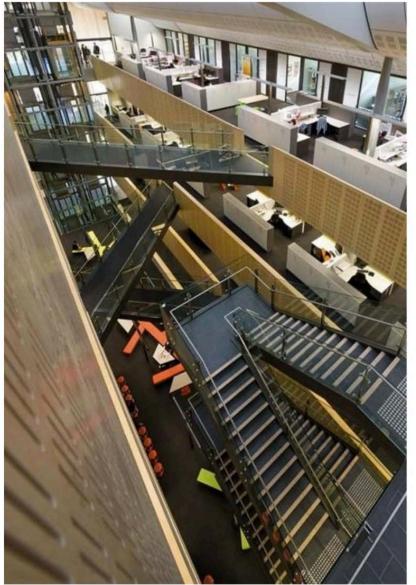
estamos ahí.











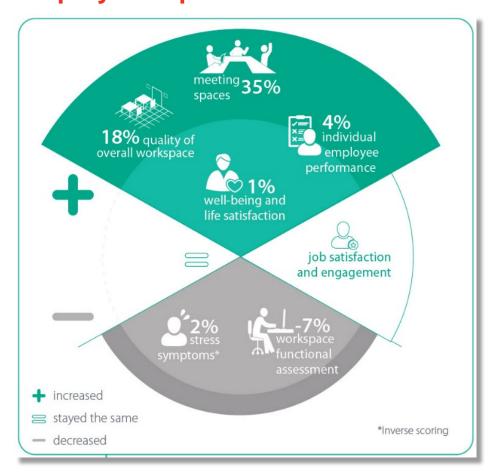






#### **HUMANSPACE**<sup>TM</sup>

# Phase One: Showed improvement in workforce effectiveness and employee experience



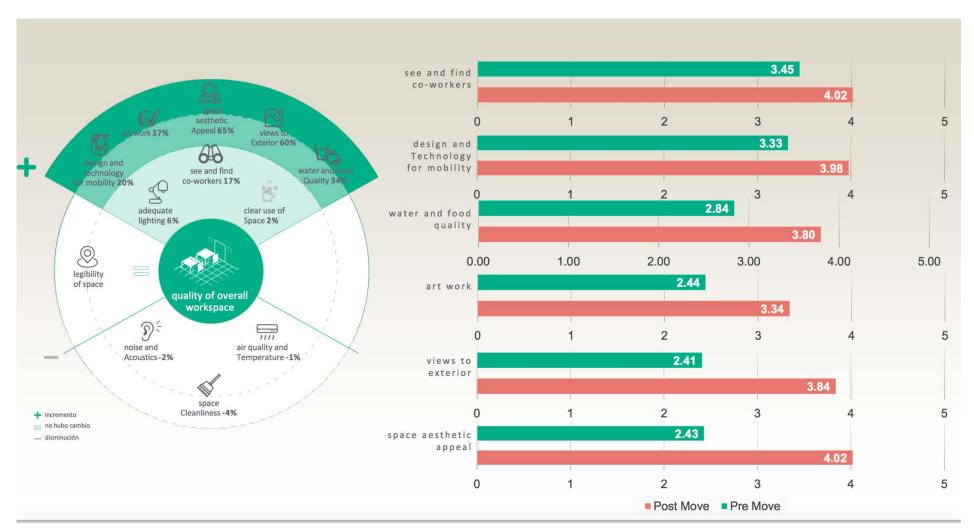








#### **Phase One: Pre and Post Metric**







# Question:

- Using the four quadrants, does your workplace enable you organizational culture?
- What is missing?





### Design Thinking:

How might we ... use human-centered design to manage workplace change?

#### Julisa Mandeville

- Workplace Change Consultant
- Inquisitive, Adapter, and Connector











### **Topics**

Design Thinking through the Years

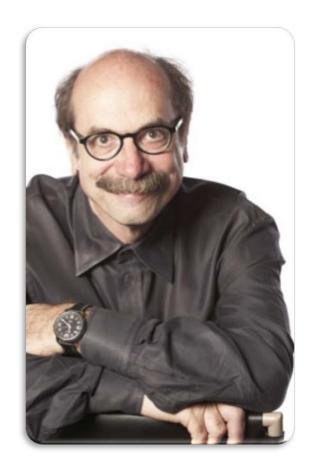
Process Overview & Useful Guidance

Applications to Workplace Change & Engagement





# Design Thinking: Applying Innovation Process for Business Challenges



"By understanding the people, the business challenges, and technological issues and integrating them, you come up with new to the world ideas..."







# Design Thinking through the years







**Innovative PRODUCTS** 





## Design Thinking through the years





**Innovative PROCESSES** 





# Design Thinking through the years



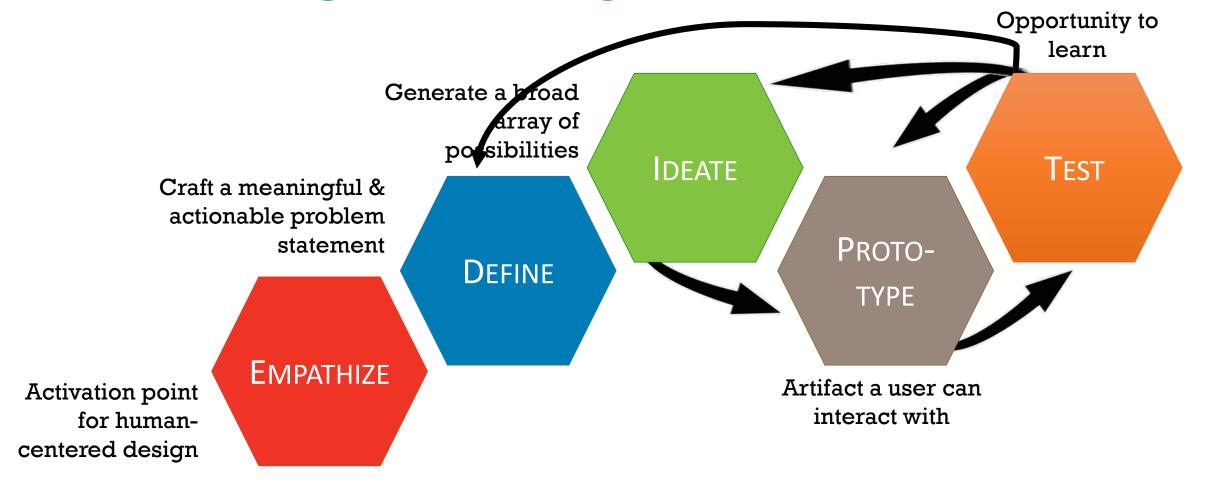


**Innovative PLACES** 





## The Design Thinking Process







### 1800F Headquarters Transformation



## 1800F Constraints & Stipulations

- ✓ Consolidated 4k employees from 3 disparate bldgs
- ✓ Limited private offices
- ✓ Shared space with fluid zones
- ✓ Shift towards collaborative space
- ✓ High mobility within and outside
- ✓ Hoteling
- ✓ Shared resources (print, fax, IT, conference rooms)





# EMPATHIZE

- Interviews/Focus Groups
- Observational Studies:
  - Ask: "Why?"
  - Look for disconnects
  - Notice "hacks"
- Create a shared perspective of the findings







# DEFINE

- Identify patterns in the data
- List specific needs from the user's perspective







# IDEATE

- Step beyond the obvious
- Defer judgment
- Don't self-edit
- Build upon initial options
- Embrace the constraints







### PROTO-TYPE

- Have a hypothesis to design against
- Don't get attached
- Work quickly
- Remember your end-users









# TEST

- Turn over control to the user
- Seek to learn
- Engage: new questions are as good as statements
- End-user confusion is OK







### Question:

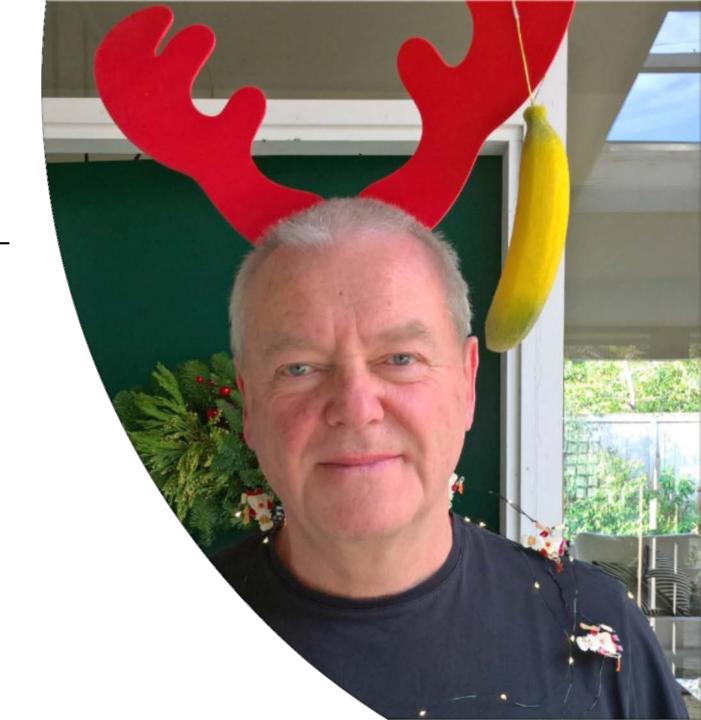
• How might we leverage human-centered design thinking more fully to move workplaces forward?



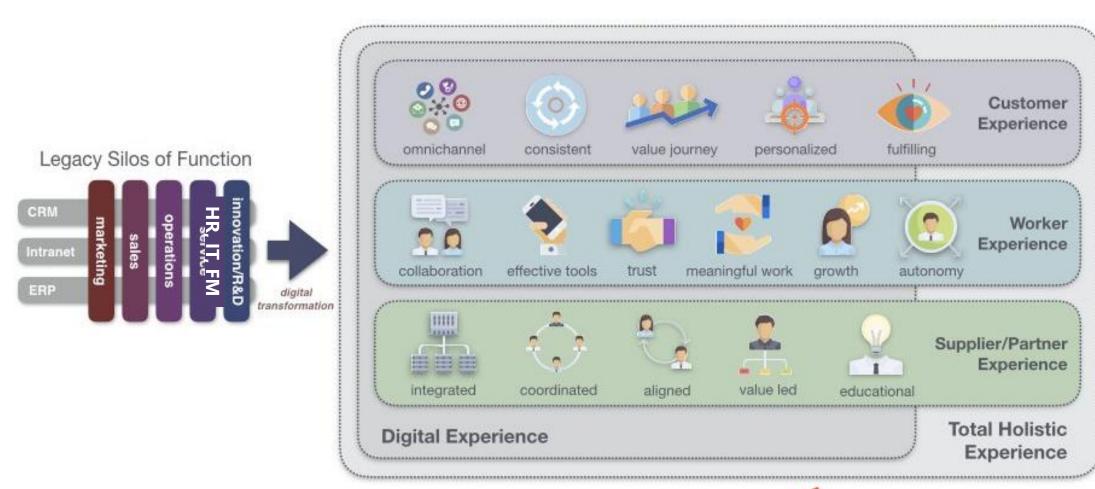


# Integrating the Digital Journey into the Experience

David Slight Consultant, Quora Consulting



## Digitally Transforming an Organization across today's three main Experiences



#### **Emerging Tech:**

- · CEM
- Al/ML
- · Chatbots
- Content personalization
- · Sentiment analysis
- · IoT
- Team chat
- Workplace analytics
- · Integrated digital workplace
- · Hot desking
- Supplier/partner networks
- · Shared exception management
- Reputation systems
- IIoT







[WORK] David, you have a call in ten with Kate. [POLICY] She is external so check when sharing content

[PLACE] I have reserved a quiet zone on the next floor [EXP] I'll dial the conference call number for you in five

[TECH] I'll route the audio to your Bluetooth headset [WORK] You can see the meeting content on your tablet











# Quora performs capability maturity analysis across all four views:

Workplace HR Information Systems Management

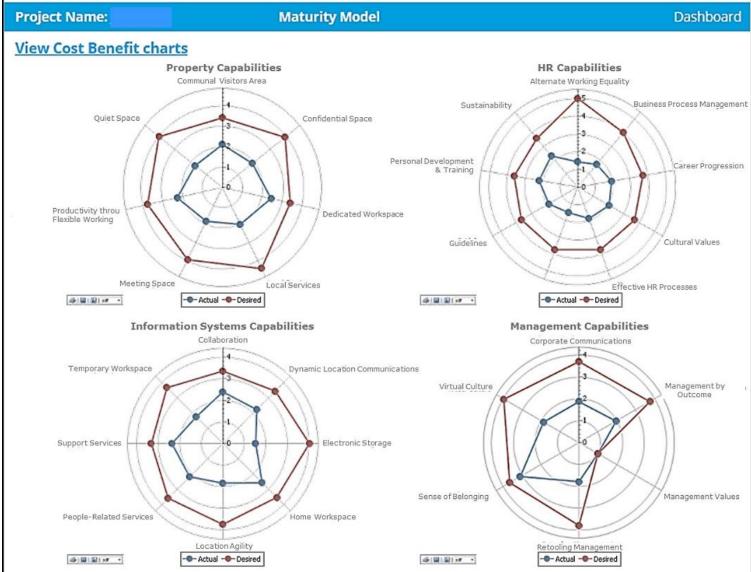






Log out

Welcome to the Workplace Excellence Platform







# Basic





IF YOU HAVE TO PUT A CONFERENCE CALL ON HOLD

MUTETHE CALL AND PUT TH

#### Windows Update

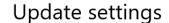
#### Update status



Your device is up to date. Last checked: Today, 8:01 AM

Check for updates

View installed update history



We'll automatically download and install updates, except on metered connections (where charges may apply). In that case, we'll automatically download only those updates required to keep Windows running smoothly.

Change active hours

Restart options

Advanced options















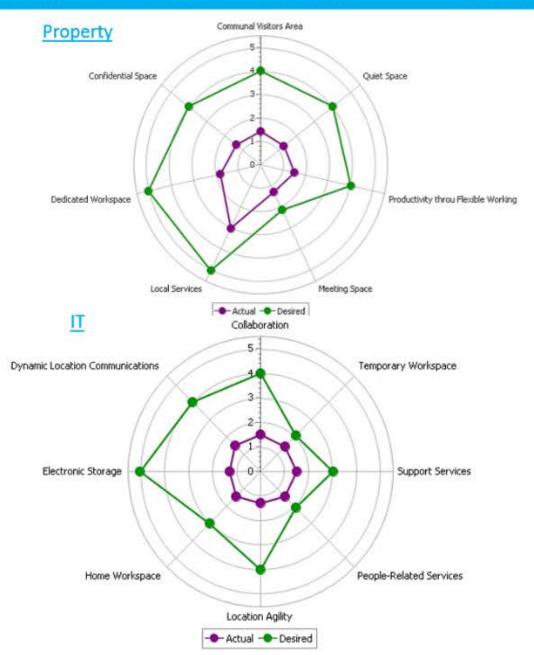


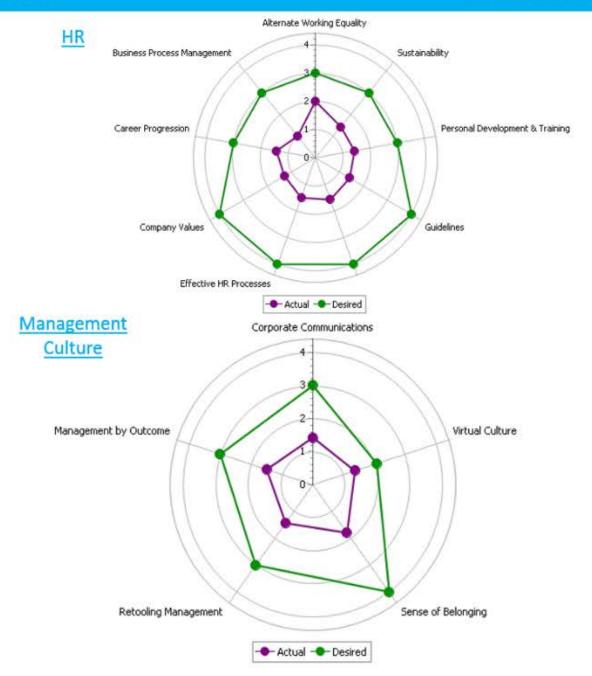
			IT	HR	Workplace	Process
Remova AWAI	creasing maturit		Connectivity Access Any device, anywhere	Recognition Culture Managers on- board	Beige cubicles of despair	Hand-offs Approvals Lean
People v		nindset ION	Able to share Choice of device Measurement Team focused IoT	Change culture Networking External mindset Multi-skilled Measurement	Location choice Sensors	Measurement Meaningful work
Digital tr		ATION	AI/ML/Analytics Connected Data Assistants	Work Out Loud Radical transparency	Outcome appropriate	STP Automation Disrupt the silos











### Questions:

- Are you working as one team with your colleagues in HR, IT and FM?
- Are you sharing the data you collect?
- Are you still BASIC?





# POWER TO THE PEOPLE

Jan Johnson, FIIDA, MCR.w VP Design and Workplace Resources Allsteel



### the world is changing faster and faster

as business cycles get shorter and shorter and we move at the speed of technology







### the way we work is fundamentally different -

it's less linear, more varied, and more interdependent on others' efforts.... and keeps evolving over time, too







# the workforce is more diverse and workers' expectations have shifted -

they think and act like consumers and expect (broader) choices and control







### there are more 'moving parts' -

a broader range of settings/spaces to accommodate a broader range of activities, from deep focus to active collaboration







### workplaces must become WAY more adaptable

to stay relevant and aligned with the organizations they support







### alignment

with business objectives, brand, culture and climate

resource vs. entitlement; standards based on "we" vs. "me"

### effectiveness

enabling/improving individual and team performance

supporting users' critical work process requirements and positive 'experience' expectations



### agility

continuously adaptable to change

physical flexibility; org/workers "get" linkages between work and place - empowered to make change as needed

### efficiency

in space and asset utilization

standardization strategy for "me" and "we" spaces; modular planning/construction mgmt approach





# it's more critical than ever to engage as many people as possible in workplace adaptation

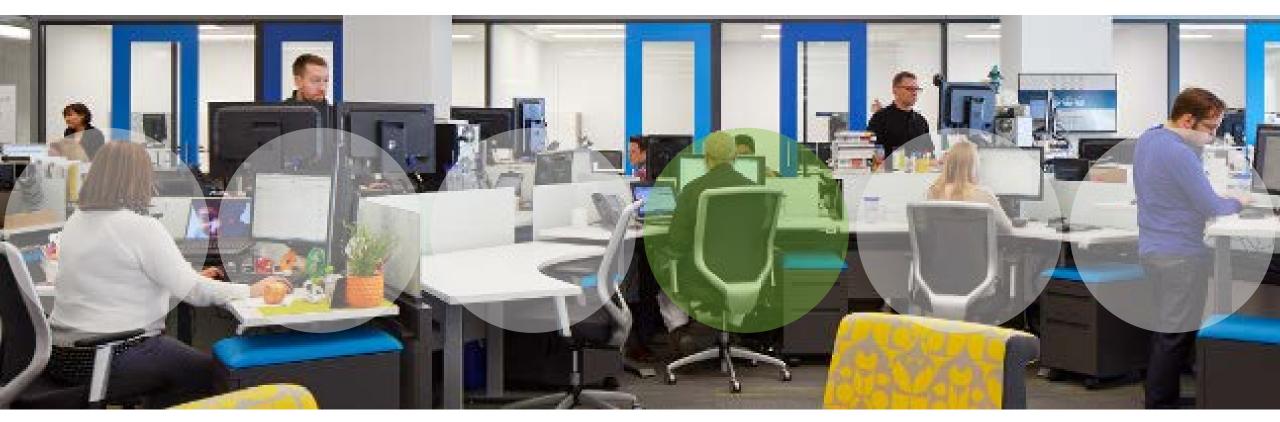






## what do we start doing, keep doing, stop doing?

start thinking of the workplace as a "system" designed to enable work, choice and change







#### three areas -

- user-enabled responsive to needs, social and 'experience' dynamics, and the preferences of "informed consumers"
- physically-enabled morphable system of modular "fixed", "moveable" and "mobile" elements

 operationally-enabled – continuous improvement is promoted (budgeted and cheerfully executed)







# STANDARDS ROLLOUT

Thru combo of real estate events and opportunistic projects, convert portfolio to new WPS



# LEAP FROG IMPROVEMENTS

As each real estate event occurs, apply THE most current best practices and learnings



# CONTINUOUS IMPROVEMENT

"Leap frog" for new projects
AND continuously update
existing portfolio as needed
to stay current





# workers are demanding more choice and control ...enroll them

on-board workers to understand that they have "agency", are "free to move about the office" and will be expected to contribute to the design and effectiveness of the workplace...within the *system's* parameters





# workers are demanding more choice and control ...leverage them

involve and educate workers: create informed consumers who know and understand the "system" and its rules – and will initiate needed changes





# workers are demanding more choice and control ...empower them

and dare we say it, let them self-perform some of the adaptations





#### Question:

How can we educate and empower – promote the 'agency' of the users of the workplace to make it work better for them?





# Creating and Sustaining a Workplace Experience

Karla J. Lacey CMO Guckenheimer



# Challenges facing the Future of Work It's not that I am lazy it's just that I don't care!





# Maybe It's Not About the Building

Maybe It's About the People





#### Global State of Employee Engagement

20

10



a business or the government engineer, teacher, nurse, etc. maintenance or repair worker,

■ Engaged % ■ Not engaged % ■ Actively disengaged %

Production worker

# Whose Job Is It Anyway?











#### How would you evaluate the collaboration between **CRE & FM and the** Excellent 10.5% HR function today? Good 34.9% Neutral 39.4% Negative 12.8% Very negative 0.9% Work Rebooted The future of Work is Now

# What Are the Touchpoints in Every Employee's Day?

Arriving at work

Getting coffee

Using the phones or printers

Having visitors arrive

Using a conference room

Having lunch

Having a package delivered







## Question:

Is everything and everyone in your workplace environment designed to make every touch point positive?





# Self-Management and Empowering The Workforce

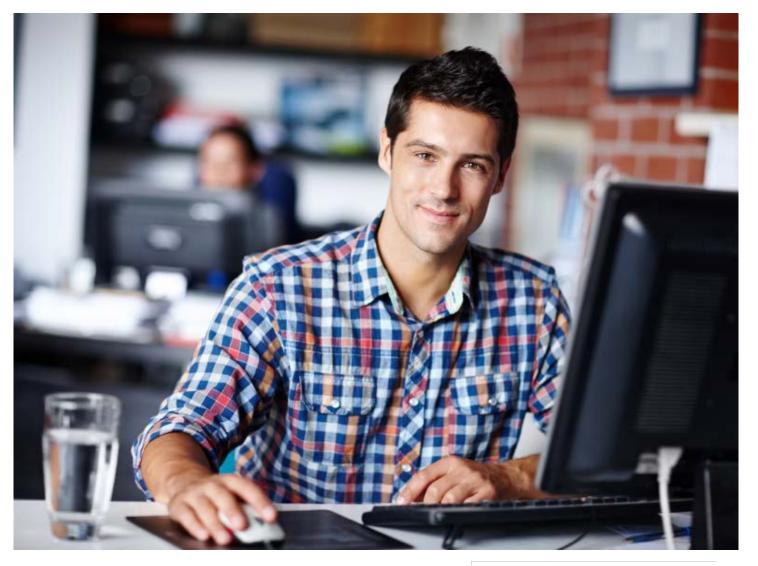
Michael Grove CollabWorks CEO: Disruptor





#### Meet Joe - the Employee Software Engineer

- Top Performer
- Works 55 hrs./wk.
- Sees Waste
- Frustrated

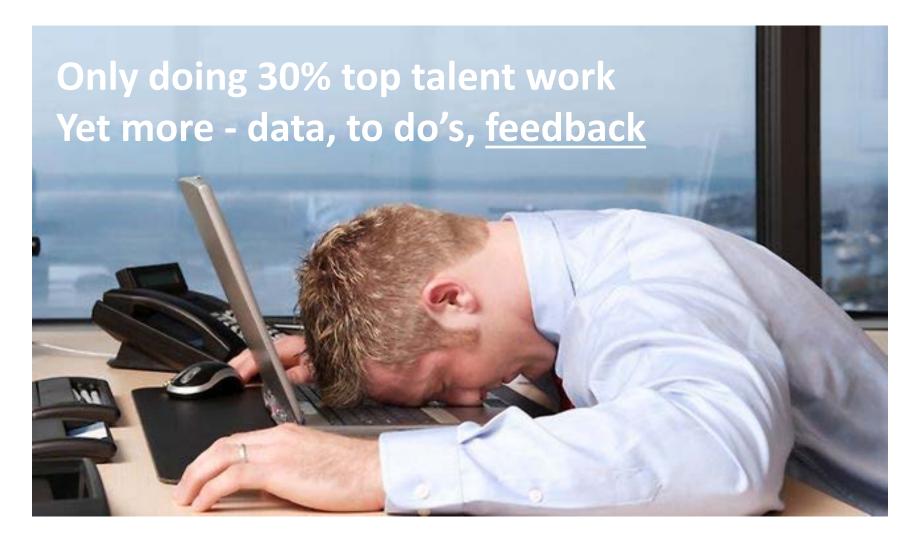






#### Yet Joe is Stressed – Losing Engagement

Is "Employee Experience" Window Dressing?

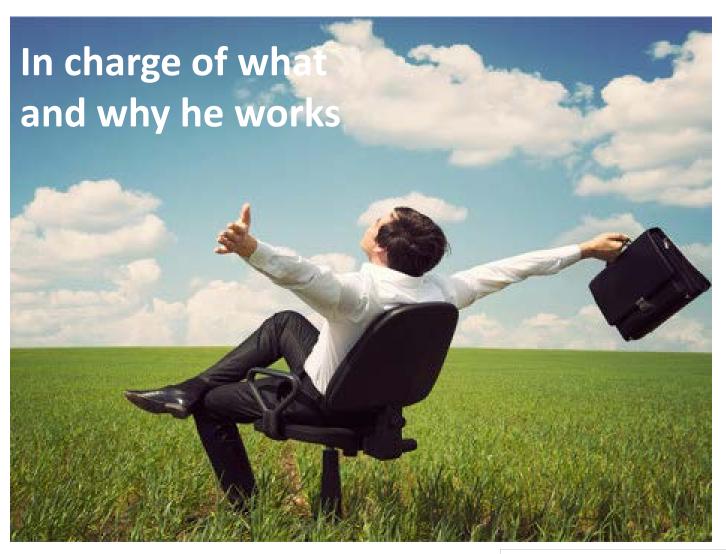






### Joe Wants Manage Himself – Feeling Free

What Matters: the Work, His Purpose, and Use of Talent







#### Joe Meets Mary for Lunch and .....





#### Joe Quits and Joins Mary's Organization





#### Meet Mary Dinah (INC.) Entrepreneur - Employee

At Her Company Everyone Manages:

Themselves, Customers, Change

She is Mary Inc.







#### Work Distribution

#### Old Model





Manager

Employee



#### **New Model**





Employee

Customer







### Managing Your Customer's Experience

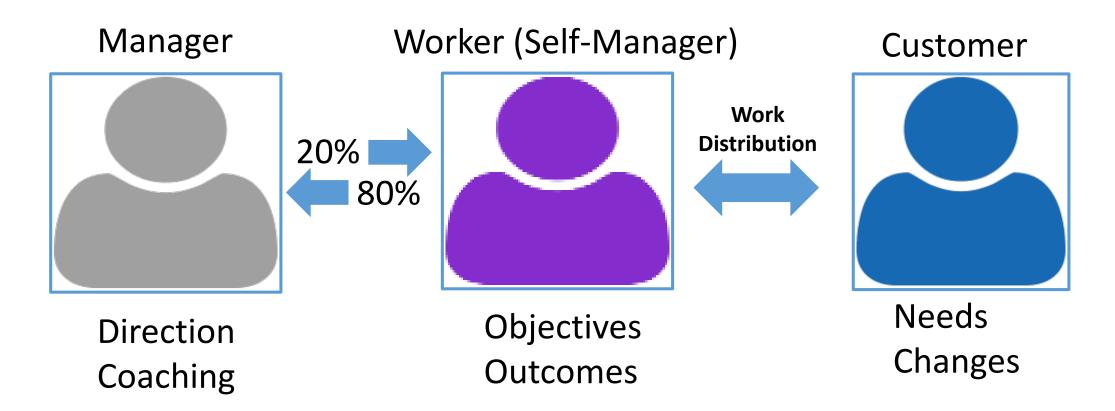


Mary's is Empowered to Better Serve Her Customers She Manages, She Leads, She Engages





### Self-Management Simplifies the Way We Manage



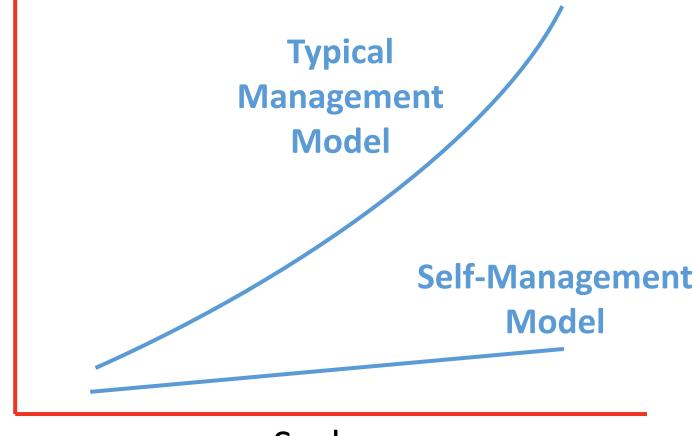
A Core "Experience" is being empowered to act on customer and their needs.





### Self-Management – Simplifies, Scales

Complexity



Scale





# Self Organized Workspaces

#### Consider:

- Customer Driven
- Facility "Coins"
- Service Value
- "Workups"







## 80/20 Organizations in a Work Marketplace

#### Consider:

- Blended
- 1099s Only
- No Line Mgrs.
- Collab Souring







### Workplace Success Factors

Holistic Experience What about? Alignment Culture Engagement **Empowerment Employees** Contingent Bots Adaptive 2020 60% 30% 10% Sustaining





# Are You a Disruptor?

Let's Connect Michael.grove@collabworks.com







#### Questions:

- To what degree do you see the work and use of talent as critical to employee experience?
- How clear are regarding the actions you are taking to improve employee experience and correlation to engagement?





#### WE @ Facility Fusion Chicago 2018...come join us!



### Monday, March 19th CHY//CE CONK ENTINE

**WE + Sustainability = Your Competitive Advantage!** 

8:30-6:30 at theMart

Provocative thought leaders are all coming together to challenge and create a new forward.

#### Tuesday, March 20th - Thursday 22nd

Exclusive WE Track: 3 Days / 16 Leading-edge Workplace Presentations



