Since joining National Equity Fund, Inc. (NEF) in 2000, Hagan has raised more than $13.3 billion in equity investments, resulting in 158,907 new residences across the country. In an industry that has more than 23 LIHTC syndicators, NEF ranked number one in 2016 and has consistently ranked as one of the top three.

Hagan has been in the housing credit business since the program began in 1986. He was the director of multi-family housing at the Ohio Housing Finance agency, which served as the housing credit allocation agency. In 1989 he founded the Ohio Capital Corporation for Housing (OCCH) where he was president for three years. OCCH went on to be the largest state equity fund in the country investing more than $1.3 billion. He left OCCH to become the president of the newly formed Banc One Community Development Corporation making strategic housing credit investments throughout Bank One’s market.

In addition to his role of CEO for NEF, Hagan served as president of The Affordable Housing Tax Credit Coalition (AHTCC) for two years in 2010-11 and he remains on the board and serves as president emeritus.

Hagan has received numerous awards. In November 2013, he was inducted into the Affordable Housing Hall of Fame sponsored by the Affordable Housing Finance Magazine. In 2009, he was presented with the Lifetime Achievement Award from the Affordable Housing Investors Council (AHIC) and in 2004, he was honored by Fannie Mae with the Syndicator CEO of the Year award.