

IFMA
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FUSION
Conference & Expo

F **F** **2013**

LOS ANGELES **2**

April 2-4 | JW Marriott L.A. LIVE

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A special thank you to our Southern California Chapters of IFMA – The Los Angeles Chapter of IFMA, the Orange County Chapter of IFMA and the San Fernando Valley Chapter of IFMA – for helping to make this year's conference a success!

Thank you for joining us at the fourth annual IFMA Facility Fusion Conference & Expo. IFMA would like to recognize our program committee for their tireless efforts in building a dynamic educational program for this year's event.

Experience everything L.A. has to offer!

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Show Management

IFMA Facility Fusion is hosted by the International Facility Management Association, the world's largest and most widely recognized international association for professional facility managers. www.ifma.org

Way Finding Icons



Monday, April 1, 2013

Reth!nk the City Symposium

It has been estimated that by 2050, the global urban population will reach 7 billion—twice the amount of the city population today. Cities are being strategically planned, purposefully designed, and sustainably operated to enable experiences that will allow all human beings to learn, connect and advance in ways that have never been seen before. Join us at this landmark event on the worldwide impact of urbanism on FM.

1 p.m. to 6 p.m.
J.W. Marriott Hotel, Gold Ballroom

Rock the Foundation Event

Following up on the success of the IFMA Foundation's award winning book "Work on the Move" (2011) and the Workplace Strategy Summit event at Cornell University (2012), four lady authors from "Work on the Move" will Rock the Foundation in Los Angeles on April 1.

3:15 – 5 p.m.
JW Marriott Los Angeles L.A. LIVE Room Olympic 3

Council Meetings

- BIM Lifecycle Operations COP Meeting
2 p.m.- 5 p.m.
J.W. Marriott Hotel, Olympic 1
- Academic Council Facilities Meeting
5 p.m. - 6 p.m.
J.W. Marriott Hotel, Olympic 2



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Legend	Best Practices	Information Technology Council	FM Consultants Council
	Sustainability	Corporate Facilities Council	Museums/Cultural Institutions Council
	Leadership & Management	Public Sector Council	Corporate Real Estate Council

7 a.m.- 8 a.m.	Registration & Continental Breakfast							
8 a.m.- 9:30 a.m.	Facilitator & Speaker Steven Sonsino 			1.00 – Opening Power Thought Session: “The Future of FM Leadership: How Much Change Are You Prepared to Embrace?”				
9:30 a.m.- 10 a.m.	Morning Break							
	Fusion Best Practices			Industry-specific Sessions				
	1.01	1.02	1.03	1.04	1.05	1.06	1.07	1.08
10 a.m.- 11 a.m.	Best Practices: Workplace Innovation Around the World	Sustainability: Strategies For Driving Large Portfolio Energy Efficiency	Leadership & Management: The Art of Saying “NO”	ITC / CFC Council: Real-world BIM for Facility Managers	PSC Council: Improving Maintenance Efficiency & Effectiveness at the University of Central Florida	FMCC Council: The Total Test Fit	MCIC Council: Fraud! How to Detect & Prevent Fraudulent Financial Practices in Your Organization	CREC/CFC Council: The 5 Hottest Topics in Real Estate & How They Affect You
11:30 a.m.- 1 p.m.	Power Speaker Garrison Wynn 			2.00 – Power Speaker & Lunch Session: “Making the Most of Difficult Situations: Changing Markets, Changing Times”				
	<i>Sponsored by</i> 							
1 p.m.- 1:45 p.m.	Coffee and Book Signing							
	2.01	2.02	2.03	2.04	2.05		2.07	2.08
1:45 p.m.- 2:45 p.m.	Best Practices: Saving Big Money & Creating Value in a Tough Economy: How Schneider National Facilities Saved More Than US\$15 Million Over Six Years	Sustainability: Water Management in Buildings – A Strategic Approach for Facility Managers	Volunteer Leader Deeper Dive Session: Part 1: Volunteer Victories: How to Recruit, Retain and Maintain Effective Board Leaders	ITC Council: The Facility Manager’s Guide to Information Technology Best Practices	PSC Council : For the Public Sector FM: Sell Your Projects with CFO Jargon	Don’t Forget; Visit the Expo!	MCIC Council: Organizational Change: Lead, Follow or Get Out of the Way!	CREC/CFC Council: Getting Ahead of Lease Accounting (FASB) Changes: Positioning Your Real Estate Portfolio
2:45 p.m.- 3 p.m.	Afternoon Break							
	3.01	3.02	3.03	3.04	3.05	3.06	3.07	3.08
3 p.m.- 4 p.m.	Best Practices: Benchmarking Strategies to Improve Building Performance	Sustainability: Supported Retro-commissioning: A New Paradigm for Operating & Maintaining Buildings	Volunteer Leader Deeper Dive Session Part 2: One Team, One Dream: Strategic Planning Unleash Chapter Success	ITC Council: BIM for Facility Managers: How Building Information Management is Transforming Life Cycle Management	PSC Council: Performance Contracting in the Public Sector & the Real World	Change Management: Change Management Is Out; Personal Leadership is In!	MCIC Council: Intern Night MARE	CREC Council: The Real Estate Market: What’s Hot & What’s Not, A U.S. & Global Perspective
4 p.m.- 7:30 p.m.*	Expo Grand Opening and Welcome Reception			Enjoy “The Southern California Experience” <i>Sponsored by</i>				Southern California Chapters of IFMA

* See Page 22 for more details!

Legend	Best Practices	Information Technology Council	FM Consultants Council	Academic Facilities Council
	Sustainability	Corporate Facilities Council	Museums/Cultural Institutions Council	Legal Industry Council
	Leadership & Management	Public Sector Council	Corporate Real Estate Council	

7 a.m.- 8 a.m.	Registration & Continental Breakfast							
8 a.m.- 9 a.m.	4.00 - Council-led Hot Topic Roundtables							
	Fusion Best Practices			Industry-specific Sessions				
	4.01	4.02	4.03	4.04	4.05	4.06	4.07	4.08
9:30 a.m.- 10:30 a.m.	Best Practices: Developing Projects in a Vacuum Sucks	Sustainability: Facility Management, Sustainability & IFMA	Change Management: Implementing Facility Management at Los Angeles World Airports	CFC Council: Which is Better - Sitting or Standing at Your Workstation?	PSC Council: Transition, Downsizing or Consolidating: An FM's Use of a Master Plan to Guide Through Turbulent Times	LIC Council: Hot Topics for Facility Managers at Large Law Firms	FMCC Council: Change Your Approach to Managing Change	CREC Council: Working in Harmony: Putting IT, HR & CRE/FM in a Room Together to Make Sweet Music
10:30 a.m.- 2 p.m.	Expo & Lunch Don't forget about the prize card drawing on the Expo floor at 1:45 p.m. Must be present to win!							
	5.01	5.02	5.03	5.04	5.05	5.06	5.07	5.08
2:15 p.m.- 3:15 p.m.	Best Practices: Server Room Best Practices: Learn the Language, Understand the Metrics, Reduce the Anxiety	Sustainability: Successfully Operating LEED Buildings: Setting Your Building Apart in the New Normal	Volunteer Leaders: Techniques for Managing & Recruiting Volunteer Committees	Change Management: Cognitive FM - Saving Your Sanity in a Foreign Land	CFC Council: Best Practices For Dealing with Mold, Indoor Air Quality & Asbestos	AFC/ITC Council: Putting Out Fires Before They Start: Strategic Facility Planning/AFC Business Meeting	Change Management: Why Reengineering Processes, Policies & Supply Chains Are Critical for BIM Projects	CREC Council: Mixing it Up: The Future of the Office Building
3:15 p.m.- 3:45 p.m.	Afternoon Break							
	6.01	6.02	6.03	6.04	6.05	6.06	6.07	6.08
3:45 p.m.- 4:45 p.m.	Best Practices: The Value of Digital Real Estate for Facility & Property Managers	Sustainability: Is Your Office Stressing You Out & Making You Fat?	Volunteer Leaders: Leadership Roundtables & Best Practice Sharing	Change Management: Database Synergy for Facility Assets	PSC Council: The Growing Deferred Maintenance Crisis	AFC Council: In Pursuit of a Sustainable Academic Workplace: Arlington Public School District	Sustainability: Programs that Produce Energy Star Rated Buildings	CREC/CFC Council: It's the Data, Stupid! The CRE Playbook on Big Data & Analytics
5 p.m.- 8 p.m.	Open Night - L.A. LIVE							

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	Fusion Best Practices			Industry-specific Sessions				
	7.01	7.02	7.03	7.04		7.06	7.07	7.08
8 a.m.- 9 a.m.	Best Practices: Don't Be Caught Off Guard: A Primer on Pre- and Post-disaster Planning	Sustainability: Lean Back & Relax: A New Approach to Managing Solid Waste	Volunteer Leaders: Inter-chapter Collaboration Benefits: IFMA Wisconsin's Tri-Chapter Accord Case Study	Change Management: Go-bility: Designing & Managing Space on the Go	Visit Registration and sign up for a Facility Tour!	Volunteer Leaders: Council Committee Leadership & Best Practices Session	MCIC Council: MCIC Updates, Initiatives & Business Meeting	CREC/CFC Council: Real Estate Free Agency: Effective Management of Your Portfolio
9 a.m.- 9:15 a.m.	Morning Break							
	8.01	8.02	8.03	8.04	8.05	8.06	8.07	8.08
9:15 a.m.- 10:30 a.m.	Best Practices: BIM Master Planning for 72 Million Square Feet	Sustainability: In-sourcing High Performance Operations: Engineering Toolkits & Training	Volunteer Leaders: IFMA Chapter Website Management: Best Practices	Change Management: Integrated Capital & Maintenance Budgets for Improved C-Suite Funding	CFC Council: Understanding the Basics of Blueprints	Best Practices: What's your Facility's Value Proposition? Thinking & Planning Strategically	MCIC Council: Roundtable: Supporting Sustainability in Cultural Institutions & Nonprofit	CREC Council: Redefining FM Education: Preparing The Next Generation of FM Leaders
10:45 a.m.- 12:15 p.m.	Power Speaker Vernice Armour 			9.00 - Closing Power Session*: "Zero to Breakthrough: How a Breakthrough Mentality Creates Breakthrough Results" *This session is held at the Premier Cinema.				
2 p.m.- 5 p.m.	Facility Tours/ CREC Business Meeting/Council Committee Inaugural Business Meeting							
								
	Los Angeles Union Station	LAX Central Utility Plant	California Science Center	The Getty Center	Beckman Research Institute of City of Hope			

8 a.m. - 9:30 a.m.



1.00 OPENING POWER THOUGHT SESSION: The Future of FM Leadership: How Much Change Are You Prepared to Embrace?

Room: Gold Ballroom
Topic Track Area: Change Management
Speaker: Steven Sonsino

In this challenging and provocative session, Professor Steven Sonsino will help you discover how to constantly reinvent FM so that the profession continues to remain relevant and cutting edge even while it's evolving. **Book signing will immediately follow in the Gold Ballroom Foyer.**

Sonsino is a bestselling author, a visiting professor at business schools all over the world and a motivational leadership speaker for chambers of commerce, charities and hundreds of global corporations.

10 a.m. - 11 a.m.

1.01 Workplace Innovation Around the World

Room: Plaza 1
Topic Track Area: Best Practices
Knowledge Level: 300 level
Speakers: Erik Jaspers; Nancy Johnson Sanquist, IFMA Fellow; Kate North; Diane Coles Levine, MCR

This session will highlight the business drivers for global workplace innovation projects and analyze the probable differences related to workplaces on different continents.

1.02 Strategies for Driving Large Portfolio Energy Efficiency

Room: Gold Ballroom 1 & 2
Track Topic Area: Sustainability/Environmental Stewardship
Knowledge Level: 300 level
Speakers: Eric Teicholz, IFMA Fellow, IFMA Board Member; Bennett Fisher; Brian Lecher; Justin Chrzanowski

Facility managers are beginning to think more strategically about how to drive energy efficiency across a large portfolio, which makes the current challenges of energy efficiency that much more daunting. This panel will highlight best practices from front-line facility managers attempting to tackle these challenges.

1.03 The Art of Saying "NO"

Room: Georgia 1 & 2
Track Topic Area: Leading and Managing/Volunteer Leaders
Knowledge Level: 300 level
Speaker: Scott Offerman, CFM, MBIFM, CEM

In our work we are challenged every day with the issue of telling our customers, clients, staff and ourselves no. This simple act is perhaps one of the most challenging tasks we face on a daily basis. Discover how to overcome this challenge by saying no in the right way.

1.04 Real-world BIM for Facility Managers

Room: Plaza 3
Track Topic Area: Council/Industry Specific
Knowledge Level: 200 level
Speakers: Geoff Williams, BES, B. Arch; Ted Ritter, LEED AP; Evan Kontos

The technology, change and confusion surrounding BIM in the facility management industry is making it very difficult for FMs to navigate. This panel will lead the audience through the BIM value proposition and provide tools for assessing whether or not BIM is the correct tool for their specific operation.

1.05 Improving Maintenance Efficiency & Effectiveness at the University of Central Florida

Room: Olympic 3
Track Topic Area: Council/Industry Specific
Knowledge Level: 300 level
Speakers: Larry Simmons, CFM; Richard Overman, CMRP

In 2012 the University of Central Florida began a journey of improving their facility's maintenance efficiency and effectiveness. This session will examine what UCF did to achieve these organizational changes and present the results to date.

1.06 The Total Test Fit

Room: Plaza 2
Track Topic Area: Council/Industry Specific
Knowledge Level: 200 level
Speaker: Richard Fanelli, CFM, AIA, IFMA Fellow

Review the technical issues that facility managers need to know and understand when evaluating older buildings for their organizations. Acquire a framework of knowledge to be able to identify potential problems that might make a building incompatible with your end-user's programmed needs.

1.07 Fraud! How to Detect & Prevent Fraudulent Financial Practices in Your Organization

Room: Gold Ballroom 3 & 4
Track Topic Area: Council/Industry Specific
Knowledge Level: 200 level
Speaker: Donald Tucker, CFM

This session will provide examples of the kinds of evidence and obfuscation that present themselves in fraudulent billing schemes. Learn what to look for and how to obtain help when you need to dig deeper.

1.08 The 5 Hottest Topics in Real Estate & How They Affect You

Room: Olympic 1
Track Topic Area: Council/Industry Specific
Knowledge Level: 200 level
Speaker: Tom Turley

This session will be open, interactive conversation for Corporate Real Estate Council members. As the opening session of the CREC track, it will set the tone for the remaining seven sessions.

11:30 a.m. - 1 p.m.



2.00 POWER SPEAKER LUNCH SESSION: Making the Most of Difficult Situations: Changing Markets, Changing Times

Room: Gold Ballroom
Track Topic Area: Change Management
Knowledge Level: 200 level
Speaker: Garrison Wynn, CSP

This funny, insightful presentation combines relationship-building with no-fluff motivation to deliver real solutions in uncertain times. Garrison Wynn examines the challenges we face and shows us how we can laugh at our problems while using them as catalysts for success.

As a speaker, advisor, author and entertainer, Garrison Wynn has helped some of the world's most effective corporate leaders and business developers learn how to make the jump from being great at what they do to understanding and developing the qualities it takes to be chosen for the job. **Book signing will immediately follow in the Gold Ballroom Foyer.**

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1:45 p.m. - 2:45 p.m.

2.01 Saving Big Money & Creating Value in a Tough Economy: How Schneider National Facilities Saved More Than US\$15 Million Over Six Years

Room: Georgia 1 & 2
Track Topic Area: Best Practices
Knowledge Level: 300 level
Speakers: Ty Wagner, MBA; Jill Hendricks

Discover practical ways to save big money and create value for your organization even in tough economic times. Learn how to create a culture of continuous improvement, in which saving money becomes a way of life.

2.02 Water Management in Buildings: A Strategic Approach for Facility Managers

Room: Gold Ballroom 1 & 2
Track Topic Area: Sustainability/Environmental Stewardship
Knowledge Level: 200 level
Speakers: Laurie Gilmer, P.E., CFM, SFP, LEED AP, CxA; Christopher Hodges, P.E., CFM, LEED AP, IFMA Fellow, FRICS

Water is generally considered an undervalued resource and does not always get as much attention as energy and waste. Scarcity and cost are likely to cause us to think more strategically about water use, which means going beyond the low-hanging fruit and looking at our buildings more holistically.

2.03 Volunteer Leaders Deeper Dive Part 1: Volunteer Victories: How to Recruit, Retain and Maintain Effective Board Leaders

Room: Gold Ballroom 1 & 2
Track Topic Area: Leading and Managing/Volunteer Leaders

Format: Interactive Presentation
Knowledge Level: 300 level
Speaker: Holly Duckworth, CAE, CMP

Are you lacking enough volunteers to do the work of your association chapter? Do you wish you had a pool of people to draw from? This interactive session will share tips on how to recruit the right volunteers and board members into your chapter, and then retain them on committees. You will learn how every action you take influences your members to renew and participate actively through engagement on your board or at chapter events. Volunteer victories come to those who ask, delegate, and appreciate. Come plan for your personal volunteer victory.

2.04 The Facility Manager's Guide to Information Technology Best Practices

Room: Plaza 3
Track Topic Area: Council/Industry Specific
Knowledge Level: 200 level
Speakers: Ted Ritter, LEED AP; Geoff Williams, BES, B. Arch; Joachim Hohmann, Ph.D., MSc, CFM

This panel discussion is based on selected chapters from The Facility Manager's Guide to Information Technology: An International Collaboration between the IFMA Technology Council and GEFMA. The panel leaders are part of the co-authorship team that contributed to the informational text, which presents an impartial and comprehensive look at IT and FM.

2.05 For the Public Sector FM: Sell Your Projects With CFO Jargon

Room: Plaza 1
Track Topic Area: Council/Industry Specific
Knowledge Level: 200 level
Speaker: Phyllis Meng, CFM, SFP, IFMA Fellow

With ever-shrinking public sector budgets, do you have difficulty justifying your project to the CFO? Gain insight into why your projects are always being questioned and your budget reduced. Learn how to justify your capital projects using financial analysis to show why your projects should be funded.

2.07 Organizational Change: Lead, Follow or Get Out of the Way!

Room: Gold Ballroom 3 & 4
Track Topic Area: Council/Industry Specific
Knowledge Level: 200 level
Speaker: Judie Cooper, CFM

This session illustrates the importance of leading change in ways that support and enhance organizational performance and focus on what drives organizational change. Also illustrated are common reactions to organizational change and strategies to navigate through change, while arriving at a new organizational reality.

2.08 Getting Ahead of Lease Accounting (FASB) Changes: Positioning Your Real Estate Portfolio

Room: Olympic 1
Track Topic Area: Council/Industry Specific
Knowledge Level: 200 level
Speaker: Mark Ellis; Michael Billing; Doug Moxley

Gain a better understanding of proposed FASB changes, an update on the timing and expected ruling, how it affects financial reporting, and how to best position your real estate portfolio to take advantage/lessen the impact of the expected ruling. Special attention will be given to the core strategic issue of leasing versus owning.

3 p.m. – 4 p.m.

3.01 Benchmarking Strategies to Improve Building Performance

Room: Plaza 2
Track Topic Area: Best Practices
Knowledge Level: 200 level
Speakers: Keith McClanahan, P.E., RPA; Peter Kimmel, AIA, IFMA Fellow

Attendees will learn to identify the critical components of a benchmarking system. An interactive discussion will take place to analyze case studies of benchmarked buildings. Attendees will leave with a better understanding of how to implement benchmarking in their organization.

3.02 Supported Retrocommissioning: A New Paradigm for Operating & Maintaining Buildings

Room: Gold Ballroom 1 & 2
Track Topic Area: Sustainability/ Environmental Stewardship
Knowledge Level: 200 level
Speakers: Stephanie Cull, BEP, CBCP, CSDP; Wayne Whitzell, LEED AP, GBO

Those familiar with Retrocommissioning (RCx) know that it is an extremely cost-effective method for reducing energy costs in existing buildings. Unfortunately, RCx projects do not sustain the energy savings they create over the longer term. Learn how our building operations paradigm needs to change in order to recapture the energy efficiency gains that the original RCx project was designed to provide.

3.03 Volunteer Leaders Deeper Dive Part 2: One Team, One Dream: Strategic Planning Unleash Chapter Success

Room: Gold Ballroom 1 & 2
Track Topic Area: Leading and Managing/Volunteer Leaders
Format: Interactive Presentation
Knowledge Level: 300 level
Speaker: Holly Duckworth, CAE, CMP

Is everyone in your organization following the same map, using the same GPS, looking to the same end goal? Do you have one vision for what you want to accomplish as a leader and your followers have another? As a leader you are in the "we" business climate. To be efficient and effective as a leader make the most effective associations are aligning their headquarter business plans with the chapter/component strategic plans. In this session you will learn stages of building and implementing your chapter activities plan.

3.04 BIM for Facility Managers: How Building Information Management is Transforming Life Cycle Management

Room: Plaza 3
Track Topic Area: Council/Industry Specific
Knowledge Level: 200 level
Speaker: Michael Schley, IFMA Fellow; Angela Lewis, Ph.D., P.E., LEED AP; Paul Teicholz, Ph.D.

BIM has become the technology of choice for building design and construction. The real potential for BIM is to manage the ongoing life cycle of the building. The session will provide attendees with practical, useful information for adopting BIM practices.

3.05 Performance Contracting in the Public Sector & the Real World

Room: Plaza 1
Track Topic Area: Council/Industry Specific
Knowledge Level: 200 level
Speaker: Eric Connery

Discover which outsourced services are right for performance contracting. Learn how to write a performance contract request for proposal, and how much baseline information to include. In the end, the contract can be a win-win for you and the contractor.

3.06 Change Management is Out; Personal Leadership is In!

Room: Gold Ballroom 3 & 4
Track Topic Area: Change Management
Knowledge Level: 300 level
Speakers: Dr. A.G. (Ab) Reitsma, CFM, CFMJ; Pekka Matvejeff, M.Soc.Sc. (Management) MBA (Henley)

When managing change, we try to minimize distractions. Too many managers think about the what and how, but seem to forget the why behind change. Discover why people should be placed in the center of the change process and why leadership is a personal journey to discovery.

3.07 Intern Night MARE

Room: Olympic 3
Track Topic Area: Council/Industry Specific
Knowledge Level: 200 level
Speakers: Loren Plotner, FMP; Daniel Davies, CFM

An intern is on an extended career interview for full-time work in your organization. This time should be applied to an intensive project that challenges the intern to expose their skills in ways that demonstrate they will be an asset. Hear about how the Smithsonian National Zoo recently embarked on such a project.

3.08 The Real Estate Market: What's Hot & What's Not, a U.S. & Global Perspective

Room: Olympic 1
Track Topic Area: Council/Industry Specific
Knowledge Level: 200 level
Speaker: Janice Cimballo, Esq., MCR

This session highlights real estate trends in cities and in industries throughout the United States and the world, giving real estate and facility managers the tools to assist their organization with portfolio planning and strategy.

9:30 a.m. – 10:30 a.m.

4.01 Developing Projects in a Vacuum Sucks

Room: Plaza 2
Track Topic Area: Best Practices
Knowledge Level: 200 level
Speaker: Lemelle Johnson, MBA, P.E., PMP, CFM, FMP, LEED AP BD+C

Projects that lack accurate input from customers and subject matter experts are destined to disappoint. Explore the unrealistic expectations of projects that push them to failure; and learn how clearly defined project realities, along with open, honest dialogue, lead to success.

4.02 Facility Management, Sustainability & IFMA

Room: Plaza 1
Track Topic Area: Sustainability/Environmental Stewardship
Knowledge Level: 100 level
Speakers: Christopher Hodges, P.E., CFM, LEED AP, IFMA Fellow, FRICS; Marina Badoian Kriticos

IFMA's role in educating its membership about sustainable facility management practices is rapidly evolving, and FM core competencies related to sustainable practices have likewise expanded. IFMA is dedicated to meeting this challenge by providing information, motivation, tools and resources to help members sustainably manage their capital facility assets.

4.03 Implementing Facility Management at Los Angeles World Airports

Room: Gold Ballroom 1 & 2
Track Topic Area: Change Management
Knowledge Level: 300 level
Speaker: Michael Feldman, FMP, C.M.

Los Angeles World Airports (LAWA) owns, operates and maintains billions of dollars of assets. For a variety of reasons, LAWA fell behind in capital reinvestment and was incurring significant operation and maintenance expenses. Hear about some of the challenges faced when Michael Feldman was brought in to build a new comprehensive owner organization to accept these new facilities and assets.

4.04 Which is Better – Sitting or Standing at Your Workstation

Room: Plaza 3
Track Topic Area: Council/Industry Specific
Knowledge Level: 100 level
Speaker: Jeff Sanford, B.H.K., M.H.K., CPE

Since the majority of the day is spent sitting at work, researchers recommend performing physical activity at work to help address the growing obesity problem. This session will address both the benefits and consequences of prolonged sitting and standing, and will recommend an action plan to accommodate both activities.

4.05 Transition, Downsizing or Consolidating: An FM's Use of a Master Plan to Guide Through Turbulent Times

Room: Georgia 1 & 2
Track Topic Area: Council/Industry Specific
Knowledge Level: 300 level
Speaker: Renee' Ponik

This session addresses how the FM community can use the master plan in collaboration with the real property officer as guidance during a period of downsizing or consolidation, as realized at the Kennedy Space Center when the Shuttle Program was terminated.

4.06 Hot Topics for Facility Managers at Large Law Firms

Room: Olympic 3
Track Topic Area: Council/Industry Specific
Knowledge Level: 200 level
Speaker: Mike Lesage, CFM

This panel discussion will solicit topics from attendees. Discussions will cover topics such as space planning at law firms and the challenges of doing more with fewer resources.

4.07 Change Your Approach to Managing Change

Room: Gold Ballroom 3 & 4
Track Topic Area: Council/Industry Specific
Knowledge Level: 200 level
Speaker: Kit Tuveson, CFM, SFP, IFMA Fellow

Discuss how to keep your "change radar" working at all times to help predict and prepare for events that may prevent the accomplishment of key

goals for the FM function. Recognize the benefits of networking and keeping up with industry trends as a way to "tune" your radar efficiency.

4.08 Working in Harmony: Putting IT, HR & CRE/FM in a Room Together to Make Sweet Music

Room: Olympic 1
Track Topic Area: Council/Industry Specific
Knowledge Level: 200 level
Speakers: Diane Coles Levine, MCR; James Ware, Ph.D., Emily Arison; Dennis Duran

The FM profession has been talking for years about the need for HR, IT and CRE/FM to work more closely together in support of workforce productivity. This panel includes senior professionals from all three disciplines who worked together to create a highly successful and award-winning flexible work program for SCAN Health Plan.

2:15 p.m. – 3:15 p.m.

5.01 Server Room Best Practices: Learn the Language, Understand the Metrics, Reduce the Anxiety

Room: Plaza 2
Track Topic Area: Best Practices
Knowledge Level: 300 level
Speaker: Richard Janis, R.A., P.E., LEED AP BD&C

This session will cover the server room metrics, benchmarks and planning issues needed to report effectively and create comfort with upper management. It will also cover best practices and cite instances where things might have gone better had the FM been more thoroughly prepared.

5.02 Successfully Operating LEED Buildings: Setting Your Building Apart in the New Normal

Room: Gold Ballroom 1 & 2
Track Topic Area: Sustainability/Environmental Stewardship
Knowledge Level: 200 level
Speakers: Candice Goldsmith, FMP, LEED AP O+M; Jeff Williford, LEED AP O+M; David Borchardt, P.E., LEED AP BD+C

This session will demonstrate how facility managers can shift their thinking about LEED certification as a once-and-done project a framework for continuous improvement.

5.03 Techniques for Managing & Recruiting Volunteer Committees

Room: Plaza 3
Track Topic Area: Leading and Managing/Volunteer Leaders
Knowledge Level: 100 level
Speaker: Cookie Avila-Currier

This workshop will empower leaders to recruit and run well-managed committees utilizing the strengths and time constraints of each volunteer. Attendees will learn how to break down committee needs into specific and measurable tasks.

5.04 Cognitive FM – Saving Your Sanity in a Foreign Land

Room: Georgia 1 & 2
Track Topic Area: Change Management
Knowledge Level: 300 level
Speaker: John Ringness, SFP

The idea of individuals with specialized business expertise travelling to distant lands is certainly not new; but perhaps increasing our cultural sensitivity may

be the necessity for effective work relationships. This session will examine the proactive measures to be taken both personally and professionally.

5.05 Best Practices For Dealing with Mold, Indoor Air Quality & Asbestos

Room: Olympic 3
Track Topic Area: Council/Industry Specific
Knowledge Level: 200 level
Speaker: Stephen Masek

Facility professionals face the new threat of high levels of tenant employee paranoia over mold and other indoor air quality issues, and the old threat of asbestos. Discover how proper awareness and planning saves time, money and frustration while reducing the liability of the management company and owner.

5.06 Putting Out Fires Before They Start: Strategic Facility Planning Followed by AFC Business Meeting

Room: Gold Ballroom 3 & 4
Track Topic Area: Council/Industry Specific
Knowledge Level: 200 level
Speaker: Jolie Lucas, CFM, AICP, LEED AP

The primary benefit of going through the strategic facility planning process is that it allows for a proactive rather than reactive approach to FM. Find out how two organizations completed their strategic facility plans. Hear about their challenges along the way and their anticipated implementation results.

5.07 Why Reengineering Processes, Policies & Supply Chains Are Critical for BIM Projects

Room: Plaza 1
Track Topic Area: Council/Industry Specific
Knowledge Level: 300 level
Speaker: Andy Fuhrman, IFMA Fellow

This session will provide an overview of the value of BIM throughout its lifecycle for the Owner/FM. Discuss the need for a well-crafted change management plan used to help prepare you and your organization to successfully implement BIM technologies.

5.08 Mixing it Up: The Future of the Office Building

Room: Olympic 1
Track Topic Area: Council/Industry Specific
Knowledge Level: 200 level
Speakers: Pat Turnbull, MA, LEED AP; Alexander Redlein, Ph.D.; Shawn Gehle

Discuss workplace mobility trends, broadening employee and corporate interest in sustainability, growing economic pressures on businesses, and the creative potential in existing structures. Panelists will describe several real-world case examples, and debate the pros and cons of multi-use buildings.



3:45 p.m. – 4:45 p.m.

6.01 The Value of Digital Real Estate for Facility & Property Managers

Room: Plaza 2
Topic Track Area: Best Practices
Knowledge Level: 200 level
Speakers: Ted Ritter, LEED AP; Greg Gotcher

Developing and implementing an effective strategy for Digital Real Estate in any organization is essential to optimizing operations. This presentation will provide a definition of the current components of Digital Real Estate and a framework strategy to utilize these tools and benefit facility managers.

6.02 Is Your Office Stressing You Out & Making You Fat?

Room: Plaza 1
Track Topic Area: Sustainability/Environmental Stewardship
Knowledge Level: 200 level
Speaker: Josh Radoff, LEED AP + BD&C

In this session, we present the growing body of research that links health, the built environment and occupant behavior. We will highlight strategies for designing, building and managing spaces that support a healthy, engaged and sustainable workforce.

6.03 Volunteer Leaders: Leadership Roundtables & Best Practice Sharing

Room: Gold Ballroom 3 & 4
Track Topic Area: Leading and Managing/Volunteer Leaders
Knowledge Level: 300 level
Speaker: Lowell Aplebaum, CAE

IFMA volunteer leaders will share information in areas critical to chapter/council success. Participants are encouraged to bring their best practices in these areas, show samples of relevant brochures and communications, and prepare questions they would like to ask their officer peers.

6.04 Database Synergy for Facility Assets

Room: Gold Ballroom 1 & 2
Track Topic Area: Change Management
Knowledge Level: 300 level
Speaker: Sarah Peek

When you look at the Hartsfield–Jackson Atlanta International Airport Asset Management Data Mart today, one could not imagine what went into developing such a simple but powerful tool. Learn about a new but conscientious approach to looking at assets.

6.05 The Growing Deferred Maintenance Crisis

Room: Georgia 1 & 2
Track Topic Area: Council/Industry Specific
Knowledge Level: 300 level
Speaker: Sean Bondar, CFM

One of the first victims of today’s protracted recession is the delivery of appropriate facility maintenance services to our public facility infrastructure. This presentation will define, dissect and develop this topic with practical solutions that will stimulate FMs to initiate the discussion within their organization.

6.06 In Pursuit of a Sustainable Academic Workplace: Arlington Public School District

Room: Plaza 3
Track Topic Area: Council/Industry Specific
Knowledge Level: 200 level
Speakers: Adam Stoltz; John Chadwick, AIA, RIBA; Carl Elefante, FAIA, LEED AP

This session will discuss a case study on the pursuit of a more sustainable academic workplace for Arlington Public Schools. The session will focus on identifying ways to think holistically about sustainability, taking process, behavior and physical design into consideration.

6.07 Sustainability Programs that Produce Energy Star Rated Buildings

Room: Olympic 3
Track Topic Area: Sustainability/Environmental Stewardship
Format: Case Study
Organization: IFMA
Knowledge Level: 300 level
Speakers: Jeffrey Goetz, P.E., LEED AP

This presentation explores how Fluor, a Fortune 125 company, took on the approach of developing day to day changes to reduce energy usage, improve operational reliability that resulted in over \$2M in cost savings and (8) buildings totaling 1.5 million square feet obtaining Energy Star rating in less than 3 years.

Over the past two years the Fluor Campuses developed business cases to improve these buildings, improve their energy efficiency, lower their operating cost and support the focus of One Fluor, Fluor’s Sustainability Report and Energy Star.

Fluor’s Facility Management (FM) Division developed the Energy Efficiency and Conservation Guideline practice 000.653.8801 in 2009 to highlight the ‘low hanging fruit’ for conservation efforts. In junction with Real Estate & Office Services team Fluor implemented cost effective projects, following good business practices, with the result of the (4) buildings in Greenville, SC; the entire 1.2M square foot Houston, TX campus and (1) building in Aliso Viejo, CA receiving Energy Star Rating.

The practices were the bottom line solutions of integrating the programs for recycling, energy reductions and water conservation into the everyday practices. The campuses were able to capitalize on local incentives and rebates from the utility companies to lower the return on investment on the upgrade projects.

The participants will learn how to go from analysis, to the concepts of implementing the final result – energy reduction, sustainable sites, cost savings and Energy Star.

6.08 It’s the Data, Stupid! The CRE Playbook on Big Data & Analytics

Room: Olympic 1
Track Topic Area: Council/Industry Specific
Knowledge Level: 300 level
Speakers: Nancy Johnson Sanquist, IFMA Fellow; John Serri, Ph.D.

Big data is one of the market forces that is changing the way we need to work in real estate and FM. Learn how data, along with other forces such as social media and cloud computing, is needed to plan for and manage real property portfolios more efficiently and effectively.



8 a.m. - 9 a.m.

7.01 Don't Be Caught Off Guard: A Primer on Pre- and Post-disaster Planning

Room: Gold Ballroom 2
Track Topic Area: Best Practices
Knowledge Level: 200 level
Speaker: Gregory Carothers, CFM; Ricardo Rafael Hernandez, SE; Robert Pekelnicky, P.E., SE

This presentation will provide actionable and successful pre- and post-disaster planning procedures and will explore exciting new technology to help FMs quantify the damage of their facilities within minutes of a natural disaster.

7.02 Lean Back & Relax: A New Approach to Solid Waste

Room: Georgia 1
Track Topic Area: Sustainability/ Environmental Stewardship
Knowledge Level: 300 level
Speakers: Meredith Gethin-Jones; Gerry McGillian, P.E.

This session will present a powerful new approach to tackling the management of solid waste. Hear about how the University of Pennsylvania has embarked on an innovative approach to develop a Solid Waste Management Plan by applying proven Lean process improvement techniques.

7.03 Inter-chapter Collaboration Benefits: IFMA's Tri-chapter Accord Case Study

Room: Olympic 3
Track Topic Area: Leading and Managing/Volunteer Leaders
Knowledge Level: 100 level
Speakers: Melissa Schumacher;

Sue Bunker, CFM, FMP, LEED GA; Kyle Roux, CFM, FMP

This presentation is intended to offer a roadmap for officers of other regional chapters to come together and be of even more value to their members.

7.04 Go-bility: Designing & Managing Space on the Go

Room: Gold Ballroom 1
Track Topic Area: Change Management
Knowledge Level: 200 level
Speaker: Kay Sargent, ASID, IIDA, CID, LEED AP ID+C

With more and more companies looking to increase the mobility of their work force, there are new challenges the facility teams need to face. Address issues such as enabling remote access and changing the way we manage people. Discover how to design and assign space, and how we track, monitor and manage it.

7.06 Council Committee Leadership & Best Practices Session

Room: Gold Ballroom 3
Track Topic Area: Leading and Managing/Volunteer Leaders
Knowledge Level: 300 level
Speaker: William O'Neill, CFM

This session will be divided into three parts, each area focused on sharing existing knowledge and practices that contribute to IFMA council modeling, best practices and leadership.

7.07 MCIC Updates, Initiatives & Business Meeting

Room: Olympic 2
Track Topic Area: Council/Industry Specific
Knowledge Level: 200 level
Speakers: Judie Cooper, CFM; Greg McDaniels

The Annual MCIC Business Meeting and Breakfast will be conducted for members and interested guests. This meeting will inform members and guests of developments in the FM profession working with cultural institutions and non-profit organizations.

9:15 a.m. - 10:15 a.m.

8.01 BIM Master Planning for 72 Million Square Feet

Room: Gold Ballroom 2
Track Topic Area: Best Practices
Knowledge Level: 100 level
Speakers: John Roach, Kimon Onuma, FAIA; Rob Barthelman, AIA

The audience will be invited to participate with their personal mobile devices in demonstrations showing how all 112 California Community Colleges are using the 'FUSION' of facility data with building data for work across the facility lifecycle.

8.02 In-sourcing High Performance Operations: Engineering Tool Kits & Training

Room: Georgia 1
Track Topic Area: Sustainability/ Environmental Stewardship
Knowledge Level: 200 level
Speaker: Jenny Carney, LEED AP O+M

To achieve high performance operations in commercial buildings, many owners and operators use external parties to facilitate technical processes. Discover why reversing this trend and bringing in the tools and training to empower building engineers for sustainability will yield deeper, institutionalized, longer lasting results.

8.03 IFMA Chapter Website Management: Best Practices

Room: Olympic 3
Track Topic Area: Leading and Managing/Volunteer Leaders
Knowledge Level: 100 level
Speaker: David Suter, CFM, LEED GA

The purpose of this presentation is to review best practices used by the San Diego Chapter for their Web communications, and to assist other chapters in building better communications.

8.04 Integrated Capital & Maintenance Budgets for Improved C-Suite Funding

Room: Gold Ballroom 1
Track Topic Area: Change Management
Knowledge Level: 200 level
Speaker: Tim O'Malley, CFM, CFMJ

Discover how to develop and present excellent budgeting back up materials that the C-Suite will understand. Find out how to improve the status of the facility department staff and its role as a driver for the organization's success.

8.05 Understanding the Basics of Blueprints

Room: Georgia 2
Track Topic Area: Council/Industry Specific
Knowledge Level: 200 level
Speaker: Dick Currier

This is a fundamental blueprint reading course designed to help facility professionals find essential building information quickly and efficiently. The course will cover types of drawings, applicable codes and other pertinent information.

8.06 What's Your Facility's Value Proposition? Thinking & Planning Strategically

Room: Gold Ballroom 3
Track Topic Area: Council/Industry Specific
Knowledge Level: 300 level
Speaker: Barry Lynch, CFM, SFP, MBA, NCARB, IFMA Fellow

In today's low growth economy, facility managers are so focused on controlling operating costs that they sometimes forget the value of managing fixed assets. Discover how "strategic thinking" can be applied as FMs use the strategic facility planning process for optimizing asset management.

8.07 Hot Topics for Legal Industry Facility Managers, Part 2

Room: Olympic 2
Track Topic Area: Legal (LIC)
Format: Round Table Discussion
Knowledge Level: 200 level
Speaker: Joseph Geierman, CFM, FMP, Troutman Sanders, Facilities & Office Services Manager

This follow-up roundtable discussion will address hot topics for facility managers employed by law firms.

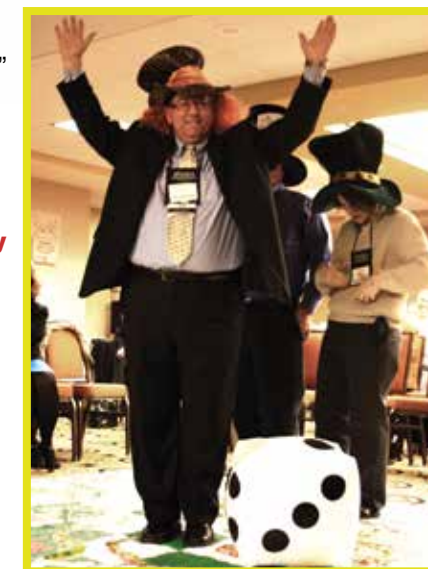
8.08 Redefining FM Education: Preparing the Next Generation of FM Leaders

Room: Gold Ballroom 4
Track Topic Area: Council/Industry Specific
Knowledge Level: 300 level
Speakers: James Ware, Ph.D., Alexander Redlein, Ph.D.; Roger Peterson

This session, featuring two experienced FM educators and two senior practitioners, will discuss the state of current FM education and lay out a call for action to enhance and expand the training of future FM leaders.

Corporate Real Estate Council/ WE Kickoff

2 p.m.- 5 p.m.
 Gold Ballroom 4



10:30 a.m. – 12 p.m.



**9.00 CLOSING POWER SESSION
– Zero to Breakthrough: How a
Breakthrough Mentality
Creates Breakthrough Results**

Room: Premier Cinema
Track Topic Area: Change Management
Knowledge Level: 200 level
Speakers: Vernice Armour

Hear Vernice “FlyGirl” Armour’s Seven Steps from the “Zero to Breakthrough” Success Model. Armour shares her experiences as a police officer, combat pilot and entrepreneur to illustrate what propelled her to EXCELerated results, breakthrough barriers and breakthrough opportunities.

In just two years, Vernice “FlyGirl” Armour went from beat cop to America’s first African American female combat pilot. From her experiences, she created a seven-step process called the Zero to Breakthrough™ Success Plan. She now travels extensively sharing this message through her keynotes, coaching and seminars.

Book signing will be in the Premier Cinema foyer following the speech.

Managing CEUs and CFM® Maintenance Points

You are eligible to receive Continuing Education Units and Certified Facility Manager® maintenance points for attending sessions at Facility Fusion.

To receive CEU points: You must pay the US\$12 processing fee during registration, collect the code provided during the session, log on to <http://ceu.experient-inc.com/FFN131> and pass a five-question assessment developed by the speaker. CEUs can only be earned upon successful completion of the assessment.

To receive 20 CFM maintenance points: You must place your registration confirmation notice into your maintenance records. No assessment is needed if you only want to earn CFM maintenance points.



Sustainability at Fusion

IFMA follows a set of sustainable policies and practices at all of our events. We encourage our event partners, exhibitors, sponsors and attendees to do their part in reducing our carbon footprint.



Travel/Carbon Offsets: Travel is a necessity for many of our attendees and exhibitors. Many exhibitors have internal sustainability strategies in place. Those who would like to calculate their carbon footprint will find helpful tips and links on the Facility Fusion website.



Recycling: Drop unwanted papers, used cans and bottles in recycling bins located throughout the convention center. Drop your conference name badge in recycling bins for reuse at future IFMA events.



Reduced Paper Usage: Primary distribution of event information via website and email. Minimal on-site materials and handouts. Post-conference panel notes, presentations and proceedings available on the event website. Online session evaluations.

Go Paperless: Take electronic notes. Exchange contact information with a Smartphone app.



The JW Marriott Los Angeles L.A. LIVE:

The JW Marriot has earned the U.S. Green Building Council’s (USGBC) Silver Leadership in Energy and Environmental Design (LEED) certification. This prominent distinction recognizes the high-rise tower as an environmentally responsible, profitable and healthy place to live and work.

IFMA’s Sustainable Exhibitor Program

All exhibitors have been invited to participate in this program, which recognizes outstanding efforts in successfully demonstrating sustainable practices. Prior to Facility Fusion, exhibitors were asked to complete a sustainability scorecard developed by the Leonardo Academy, a third-party, nonprofit organization that specializes in sustainability solutions. Based on an objective evaluation of the entries, the exhibitor with the highest overall scorecard will receive the IFMA Award for Sustainable Exhibitors.

BE A STAR!

Take the IFMA ENERGY STAR® Challenge!

How high-performance is your facility? Find out with IFMA’s ENERGY STAR® Challenge. Learn to maximize energy efficiency and compare your facility to those managed by other IFMA members. Set up your ENERGY STAR building profile to share data through our IFMA Master Account. All it takes is five steps and five minutes. Visit ifma.org/sustainability for details.

Networking Events

The smaller, more intimate setting at Facility Fusion lends itself to more powerful networking and guaranteed professional connections. Join your peers at the following exciting events.

► **Welcome Reception**
Tuesday, April 2
6 p.m. – 7:30 p.m., Expo Floor

Come join your peers for food and drinks while exploring all our exhibitors have to offer.

► **Southern California After-Party**
7:30 p.m. – 9 p.m.,
Diamond Ballroom Foyer

Don't miss this delicious after-party on your way out, the Southern California Chapters have a great surprise for us!

► **L.A. Clippers Basketball Game**
Wednesday, April 3
7 p.m. at the Staples Center

Join colleagues at the L.A. Clippers basketball game at the Staples Center located in L.A. LIVE! Tickets are available through Facility Fusion registration for US\$45 per seat.

L.A. LIVE Restaurant Discount – Save 10%

Show your Fusion badge and receive a discount at participating L.A. LIVE restaurants, including ESPN Zone and Trader Vic's.

Visit our Entertainment Page at www.facilityfusion.ifma.org/LA for additional sight-seeing options, restaurants and bars.

Facility Tours

Thursday, April 4
2 – 5 p.m.

All facility tours will depart from LA Live Lobby promptly at 2 p.m!

Register to attend these exclusive Los Angeles facility tours. Space is limited—tour registration is available on a first-come, first-served basis.



LAX Central Utility Plant

Los Angeles World Airports is currently replacing the Central Utility Plant at Los Angeles International Airport (LAX). On the tour you will be able to view combustion gas turbines, heat-recovery steam generators, cooling towers, and a state-of-the-art computerized building information and management system for the entire Central Terminal Area.



The Getty Center

The 110-acre Getty Center has attracted nearly 19 million visitors since opening in December 1997. Participants will meet with the director of facilities and tour behind-the-scenes at the Getty Center.

► **Note: All tours will depart the host facility no later than 5:00 p.m.**



Los Angeles Union Station

Union Station is considered a national landmark and is a historical Los Angeles monument. It is the focal point for renewed travel and commuting activity, and is used by more than 50,000 passengers and commuters a day.



Beckman Research Institute of City of Hope

An independent biomedical research, treatment and education institution, City of Hope is a leader in the fight to conquer cancer, diabetes, HIV/AIDS, and other life-threatening diseases.



California Science Center

Named by Forbes.com as the most popular museum destination in Southern California, The California Science Center tour will include a back-of-house look at the Ecosystems unique support systems by CSC personnel.



IFMA Foundation Facility Fusion Golf Tournament

Friday, April 5
Brookside Golf Club
in Pasadena, Calif.
8 a.m. Shotgun Start

Join fellow FMs at the first annual IFMA Foundation Facility Fusion Golf Tournament. Designed by famed golf architect William P. Bell, Brookside Golf Club's 36 holes are nestled in the golden foothills of Pasadena next to the world famous Rose Bowl. The golf courses at Brookside have hosted many major championships including the Los Angeles Open and the National Public Links Championship.

Registration and breakfast held prior to 8 a.m. shotgun start. Luncheon, awards and prizes will follow the tournament at the club.

Visit facilityfusion.ifma.org/features to register.

Exhibitor	Booth #
ABM	306
Academy Awning.....	201
ACC Environmental Consultants, Inc.....	310
Accruent, LLC.....	605
Agile OAK, LLC.....	507
Alliance Environmental Group Inc.....	608
Ambius	807T
AMS CAD + CAFM Solutions.....	700
ARC Document Solutions.....	202
AwareManager.....	113
Bauer's Intelligent Transportation.....	705
BehrPro: BEHR & KILZ Paints & Primers	706
BIMShift.....	501
BOCA Group.....	111
Busch Systems International Inc.....	301
Business Integration Group Inc	517
Cadapult FM.....	300
Calico Building Services Inc.....	207
Canteen.....	208
Carrier Rental System.....	613
Conestoga-Rovers & Associates.....	802
Controls Central	304
CORT	407
DC Group.....	309
Drawbase Software.....	511
EasyKeys.com.....	607
eCamSecure	710
Enecon Corp.....	703
Eurest Services	204
Excel Dryer Inc	101
Facility Engineering Associates, PC	406
Finishing Solutions Network.....	205
FM BENCHMARKING.....	404
FM:Systems, Inc	701
Fox RPM Corp.....	712
GCA Services Group, Inc	606
George Mason University.....	612
Gourmet Coffee Service.....	103
Hippo Facilities Management.....	312

Exhibitor Listing - CSPs are listed in **bold**.

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 Corporate Facilities Council /Attendee Bag Sponsor
CORT /Inkind Sponsor
 EnerNOC Inc. /Opening Keynote/Luncheon Sponsor
 MultiView /S. Cal. New Member Campaign Sponsor
 Southern California Chapters of IFMA /Welcome Reception
 Title Sponsor

Sponsor Listing - CSPs are listed in **bold**.

Exhibitor	Booth #
Hotsy Cleaning Systems.....	307
Intex Solutions.....	614
KBM Facility Solutions.....	708
Kitchell.....	211
Lowe's Companies Inc	302
Manhattan Software Inc	610
Master Caster/Master Mfg. Co., Inc.....	609
Mile High Company.....	308
Natural Choice Corp.....	408
NFS Hospitality Corp.....	513
OfficeSpace Software.....	515
ORR Protection Systems.....	601
Pacific Scientific Transport.....	107
Pegasus Building Services.....	212
Pod Pack International Ltd.....	109
Polaris Industries Inc.....	709
PPG Architectural Coatings.....	704
Prestige Maintenance USA	509
PRIDE Industries	311
Qleeno.....	401
Qube Global Software	414
REB Storage Systems Int'l	200
Restoration ArTechs, Inc.....	203
RetroCom Energy Strategies, Inc.....	305
Rice University - Susanne M. Glasscock Continuing Edu.....	801T
Safe-T-Proof.....	315
SALTO Systems.....	616
Smart Rain Systems	417
Sunbelt Rentals, Inc.....	800
Tennant Company.....	804
Tero Consulting Ltd.....	313
Tether Technologies, Inc.....	209
Toshiba LED Lighting Division	412
U.S. Department of State.....	410
University of California, Irvine Extension.....	611
ValleyCrest Landscape Companies.....	702
Western Colloid Roofing Systems.....	210
xpedx	213

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 Master Mfg. Co., Inc. /Prize Card Sponsor
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Booth: 306

ABM
 5200 S. Eastern Ave.
 Los Angeles, CA 90040
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 F: +1-323-720-4006
 W: www.abm.com

ABM stands ready to deliver facility solutions to meet your requirements—whatever those needs may be and wherever your properties are located. We focus on our core businesses so that you can focus on yours. ABM builds value for our clients by reducing operating costs while keeping their properties safe, clean, comfortable and energy efficient, through individual or integrated solutions such as: Electrical & Lighting, Energy, Janitorial, Parking & Transportation, Security Personnel & Consulting.

Booth: 201

Academy Awning
 2510 Malt Ave.
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 F: +1-323-721-2924
 W: www.academyinc.com

With over 100 years of industry experience, Academy is a leader in the custom manufacturing and installation of commercial awnings, canopies, umbrellas, shade structures, and cabanas. Customers of our custom canopies and awnings include some of the premiere names in the restaurant, hospitality, retail, and commercial development industries in every state and in over 15 countries – all of whom have benefited from our products.

Booth: 310

ACC Environmental Consultants, Inc.
 1055 Wilshire Blvd., Suite 1450
 Los Angeles, CA 90017
 P: +1-213-353-1240
 F: +1-213-353-1244
 W: www.accenv.com

Established in 1986, ACC Environmental Consultants, is an employee-owned full service environmental consulting and design firm recognized for its excellent and reliable client service. ACC Services Include: Asbestos & Lead-Based Paint Testing, Industrial Hygiene Services, OSHA Training, Indoor Environmental Quality Testing, LEED Environmental Certification, Water Intrusion and Mold Inspections, Phase I ESA, Phase II: Soil and Groundwater Investigation, Underground Storage Tank Consulting.

Booth: 605

Accruent
 10801-2 N. Mopac Expressway, Suite 400
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 P: +1-512-861-0726
 F: +1-512-342-2449
 W: www.accruent.com

With SaaS solutions, Accruent helps organizations maximize the productivity of real estate assets, efficiently manage projects, and cost-effectively maintain facilities. Accruent's six product solutions, Accruent, 360Facility, FAMIS, Evoco, Siterra and Exesite, collaboratively increase the return on investment that organizations see in their second-largest expense and the number one financial obligation.



Booth: 507

Agile OAK, LLC
 24 Edison Terrace
 Sparta, NJ 07871
 P: +1-862-579-8118
 F: +1-973-440-1513
 W: www.agileoak.com

Agile OAK is a management consulting firm that advises companies on their facility management and real estate functions. Services include: operational and organizational assessments, organizational design, strategic sourcing support and facilitation, FM workshops and market perspectives. Agile OAK's use of Web-based technology and comprehensive FM market intelligence enables highly efficient, results-driven support.

Booth: 608

Alliance Environmental Group Inc.
 990 W. Tenth St.
 Azusa, CA 91702
 P: +1-626-633-3516
 W: www.alliance-enviro.com

Alliance is one of the most experienced environmental contractors in California. Our combined experience exceeds 51 years. Alliance staff members have successfully completed more than 55,000 projects. Whether it's a simple residential duct removal or a full scale commercial building abatement, satisfied customers include insurance carriers, real estate and lending institutions, restoration specialists, construction companies, & government agencies, as well as private industry & homeowners.



Booth: 807T

Ambius
485 E. Half Day Road, Suite 450
Buffalo Grove, IL 60089
P: +1-800-345-0551-98602
F: +1-847-634-4254
W: www.ambius.com

Ambius, the premier global creator of ambiance for businesses, offers a full spectrum of services to enhance the interior space across a wide range of sectors. Services include interior and exterior landscaping, holiday décor, living green walls, purified water service, ambient scenting, and decorative/acoustic art for businesses around the world.

Booth: 700

AMS CAD + CAFM Solutions
271 Route 46 W., Bldg. A-105
Fairfield, NJ 07004
P: +1-973-882-8008
F: +1-973-882-0122
W: www.amscad.com

When AMS CAD + CAFM Solutions was founded in 1987, we were one of the area's 1st providers of Computer-Aided Design & Drafting (CADD) "turnkey" solutions to small & medium sized design firms. As an authorized Autodesk reseller we led with AutoCAD & assisted the design community in their transition from hand drafting on the drawing board to utilizing CADD on a computer workstation.

Booth: 202

ARC Document Solutions
1981 N. Broadway, Suite 350
Walnut Creek, CA 94596
P: +1-925-949-5119
W: www.e-arc.com

ARC Document Solutions provides business-to-business document management services to the architectural, engineering and construction (AEC) industry. It also provides these services to companies in other industries that require sophisticated document management services.

Booth 113

AwareManager
50 Congress St., Suite 630
Boston, MA 02109 USA
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W: www.awaremanager.com

AwareManager is a fully integrated software solution, relied upon by global commercial property owners and developers, portfolio managers, corporate facilities professionals, and some of the world's most recognizable buildings. It brings together all the tools needed by our clients to consistently deliver the excellent service and high quality environment demanded by their tenants and customers.

Booth: 705

Bauer's Intelligent Transportation
Pier 50
San Francisco, CA 94157
P: +1-415-522-1212
F: +1-415-522-1600
W: www.bauersit.com

Bauer's Transportation provides corporations, transit systems, schools, airports, and transportation managers one of the largest fleets in America — over 150 luxury vehicles — from state-of-the-art eco-luxury business shuttles to black car celebrity and VIP services to the renowned San Francisco cable cars.



Booth: 706

BehrPro: BEHR & KILZ Paints & Primers
3400 W. Segerstrom Ave.
Santa Ana, CA 92704
P: +1-714-545-7101
W: www.behrpro.com

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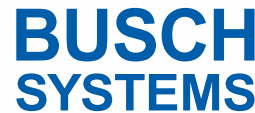


Booth: 501

BIMShift
P.O. Box 271647
Littleton, CO 80127
P: +1-303-748-3735
W: www.bimshift.com

BIMShift was founded in 2008 with the goal of improving the traditional processes of design, construction, operations, and maintenance. BIMShift provides the ultimate in full service Building Information Modeling(BIM),

Integrated Project Delivery (IPD), and Virtual Design Construction (VDC) to deliver the most useful and usable information to our clients.



Booth: 301

Busch Systems International Inc.
81 Rawson Ave.
Barrie, ON L4N 6E5
P: +1-705-722-0806
W: www.buschsystems.com

Busch Systems manufactures the world's largest, most complete line of recycling bins, recycling containers, waste receptacles, and compost containers. As part of our commitment to the community and the environment, we engineer our recycling containers to use less natural resources and to ship far more effectively, thereby avoiding large volumes of carbon emissions. All of our products contain recycled content and are 100% recyclable and are proudly made in North America.

Booth: 517

Business Integration Group Inc.
1131 W. Warner Road, Suite 102
Tempe, AZ 85284
P: +1-480-346-2200
F: +1-480-346-2210
W: www.bigcenter.com

Business Integration Group, Inc. (i.e. BIG) provides an Integrated Workplace Management System for corporate occupiers, universities, and investors

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Booth: 300

Cadapult FM
3 Mill Park Ct., Suite A
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W: www.cadapultfm.com

Cadapult FM software helps meet the ongoing challenges of facility and real estate professionals, saving time and money! Web-based in-house or hosted, easy to use, value priced, scalable software solutions allows managing the following: • AutoCAD® and Revit® BIM models • Space, Personnel & Assets • Web Based Floor Plan & Report Viewing • Moving Management • Daily & Preventative Maintenance • Real Estates & Leases • Facilities Assessment • Room Scheduling • Emergency Preparedness • Sustainability

Booth: 207

Calico Building Services, Inc.
15550 C Rockfield Blvd.
Irvine, CA 92618
P: +1-949-380-8707
F: +1-949-380-7336
W: www.calicoweb.com

Since 1986 Calico has earned a reputation as an industry leader and

innovator that provides a full range of building and property services. This reputation has been built on delivering excellent service and quality customer care. We are proud of this reputation and strive to assure your complete satisfaction. Today, Calico offers more than 100 different services to property managers, property owners, national retailers and the business community throughout the Western United States.

Booth: 208

Canteen
12640 Knott St.
Garden Grove, CA 92841
P: +1-310-855-9343
F: +1-714-899-2548
W: www.canteen.com

We are the only national vending machine operating company offering vending, office coffee and micro-market solutions. Canteen's track record of innovation began in 1929, when company founder Nathaniel Leverone built his business strategy around three timeless principles: integrity, customer focus and innovation.

Booth: 613

Carrier Rental Systems
1 Carrier Place
Farmington, CT 06034
P: +1-800-586-8336
W: www.carrierrentals.com

Carrier Rental Systems provides customers with rental solutions for cooling, heating, dehumidification and power applications. Carrier Rental Systems prides itself on delivering turnkey-solutions rather than just renting equipment. Our knowledgeable staff takes the time to become thoroughly

acquainted with you, your facility and your specific needs. Their expertise enables them to recommend the best possible solution for you, often one that will not only fill your equipment requirements, but save you money as well. Call or contact us at info@carrierrentals.com for more information.

Booth: 802

Conestoga-Rovers & Associates
4050 E. Cotton Center Blvd., Suite 49
Phoenix, AZ 85040
P: +1-520-465-5334
W: www.craworld.com

CRA's reputation for strategic project management at environmentally impaired properties started with our leadership role on the Love Canal cleanup project in Niagara Falls, New York, in the late 1970s. This project led in part to the CERCLA Superfund program in the United States. CRA has successfully completed thousands of projects in countries around the world. The CRA Family of Companies now employs 3,000 people in over 90 offices.

Booth: 304

Controls Central
915 W. Imperial Hwy., Suite 160
Brea, CA 92821
P: +1-877-482-2236
F: +1-714-671-3873
W: www.controlscentral.com

ControlsCentral.com is the largest online HVAC/R controls store in the world, with more than 2.5 million HVAC/R controls parts in stock. Facility Managers rely on convenience, and with an easy-to-search & shop website, you can't go wrong! We offer competitive pricing & promotions on products from more than

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Suite 440
Chantilly, VA 20151-3842
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F: +1-703-579-4308
W: www.cort.com

CORT, a Berkshire Hathaway Company, is the world's largest provider of rental furniture. In business for over 40 years, we have served millions of individuals as well as over 80% of Fortune 500 companies. Cost-effective furniture solutions for headquarters, branch office, and home office locations. Space planning and design assistance for office environments, including flexible rental, leasing and retail options. CORT also provides temporary housing solutions for relocations.

Booth: 309

DC Group
1977 W. River Road N.
Minneapolis, MN 55411
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F: +1-612-235-3131
W: www.dc-group.com
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is critical. Our focus on premiere service and proactive EOL parts replacement for your critical back-up power equipment ensures we do everything possible to keep you up and running. A 'live' voice answers your calls 24/7 with our trained and experienced Field Service Engineers available to provide emergency service. Our Support Managers liaise with your site contacts and our FSE's for scheduling PM jobs and for follow up of all service calls and reports.



Booth: 511

Drawbase Software
1099 Wall St. W., Suite 171
Lyndhurst, NJ 07071
P: +1-973-927-6814
F: +1-973-387-9777
W: www.Drawbase.com

Drawbase Software has been the leader in EIM (Enterprise Infrastructure Management) Solutions since 1986. From our innovative product design and configuration capabilities to our cutting edge vertical capabilities we help you to do what you need to do most, manage your business easily and efficiently. Space and Occupancy Management, Move Management, Building Infrastructure and Datacenter Management. Everything an FM needs to manage their day-to-day infrastructure operations.

Booth: 607

EasyKeys.com
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Charlotte, NC 28273
P: +1-704-618-4858
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W: www.easykeys.com

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Booth: 710

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Gardena, CA 90248
P: +1-800-257-5512
F: +1-310-878-8172
W: www.ecamsecure.com/landing-page/ifma-deals-discounts/

eCamSecure, along with partner CPS Security Solution, are the cutting edge technology providers for state-of-the-art equipment for various industries such as construction, commercial, utilities, industrial and others on a permanent and temporary basis. Services offered are the mobile video surveillance, portable units, solar-powered units, CCTV, design/build systems integration,

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Booth: 703

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W: www.enecon.com

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Booth: 204

Eurest Services
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Wayne, PA 19087
P: +1-435-731-6278
W: www.eurestservices.us

Eurest Services is a premier facility services provider, offering leading national business and industry organizations a comprehensive range of self-performed and managed services, allowing our clients to focus on their core businesses in an optimal professional environment – an environment maintained by an exceptional, dedicated workforce.

Booth: 101

Excel Dryer Inc.
357 Chestnut St.
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P: +1-413-525-4531
F: +1-413-525-2853
W: www.exceldryer.com

XLERATOR[®] hand dryer, The New Industry Standard, dries hands completely in 10 – 15 seconds and uses 80 percent less energy than conventional dryers. XLERATOR represents a 95% cost savings versus paper towels and eliminates their maintenance while improving restroom hygiene. XLERATOR is also GreenSpec[®] Listed and helps qualify for LEED[®] Credits.

Booth: 406

Facility Engineering Associates, PC
12701 Fair Lakes Circle, Suite 101
Fairfax, VA 22033
P: +1-703-591-4855
F: +1-703-591-4857
W: www.feapc.com

Facility Engineering Associates (FEA) is a national engineering and facility management consulting firm delivering quality services to our clients. Our mission is to provide our clients with tools to help extend the service life of existing facilities and building systems. Our focus is on facility asset management and the organizational structure. Our corporate office is located near Washington, DC, with additional offices located in Dallas, TX; Denver, CO; and San Francisco, CA.

Booth 205

Finishing Solutions Network
7234 Parkway Drive
Hanover, MD 21076
P: 410-564-5786
W: www.finishingsolutionsnetwork.com

Finishing Solutions Network helps you find the right contractor for your construction, maintenance, or installation project through our network of more than 7,000 qualified contractors in the flooring, paint, wall covering, drywall, glass and many more finishing trades. How does it work? We partner with you to learn about your project. Ask the questions others can't. Then deliver solutions others can't. And there's no cost to tap our expertise, define your project, and find your ideal contractor. Our Perfect Fit System matches you with the qualified contractors and skilled workforce you need to get your project done right — from start to finish. Join thousands of general contractors, property owners and managers, designers and architects who have hired our contractors and workers in all 50 U.S. states and 10 Canadian provinces since 2005.

FM BENCHMARKING
COMPARE ANALYZE IMPROVE

Booth: 404

FM BENCHMARKING
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Bethesda, MD 20817
P: +1-301-365-1600
W: www.fmbenchmarking.com

FM BENCHMARKING, the leading online benchmarking tool, not only compares your building's metrics to those of similar buildings, but identifies best practices followed by those outperforming yours

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Booth: 701

FM:Systems, Inc.
2301 Sugar Bush Road, Suite 500
Raleigh, NC 27612
P: +1-919-790-5320-704
F: +1-919-790-5321
W: www.fmsystems.com

A leading provider of IWMS and CAFM software, FM:Systems helps facility and real estate professionals improve customer service, reduce costs and increase productivity enterprise-wide. FM:Systems' Web-based software integrates with AutoCAD® and Revit® BIM models and improves management of space, occupancy, moves, maintenance, sustainability, and leases. Customer results include: real estate costs reduced by 15%, move spend reduced by 88% and enterprise productivity savings of US \$1.5 million.

Booth: 712

Fox RPM Corp.
2 Oliver St.
Boston, MA 02109
P: +1-617-946-2406
F: +1-617-946-2414
W: www.foxcorp.com

FoxFMS is an innovative, web-based & simplified CAFM service that allows the entire project team visibility & access to the same version of real-time facility and personnel information. Comprised of modules including Space/Move, Service

Request (work order) and Asset, this tool is configurable to meet the needs of your organization & your operating budget! Furthermore, FoxWarehouse is an electronic drawing storage solution designed to simplify the maintenance of current as-built CAD plans.



Booth: 606

GCA Services Group, Inc.
1350 Euclid Ave., Suite 1500
Cleveland, OH 44115
P: +1-216-535-4981
F: +1-216-583-0481
W: www.gcaservices.com

GCA Services Group is a leading national provider of quality facility services, including janitorial/custodial services, contamination control for cleanroom manufacturing, facilities operations and maintenance, grounds management, in-sourced production staffing and labor management, diversified staffing, and more. GCA serves a variety of sectors, including K-12 schools, higher education, manufacturing, corporate office buildings, high-tech, bio-pharmaceutical, energy & utilities, and others.



Booth: 612

George Mason University
10900 University Blvd., MS 4F2
Manassas, VA 20110
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F: +1-703-993-8336
W: www.ocpe.gmu.edu

George Mason University's Office of Continuing Professional Education has provided cutting-edge, state-of-the-art training to the facility management profession for more than 15 years. In today's competitive world, professional development is key to enhancing personal growth and organizational effectiveness. Whether you are seeking an IFMA credential or expanding your professional knowledge, Mason programs are designed to assist you achieve your goals.



Booth: 312

Hippo Facilities Management
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Winnipeg, MB R3B 0S3
P: +1-204-956-2859-233
W: www.hippofm.com

HippoFM is a powerful, user-friendly web-based maintenance management solution. It is flexible and applicable for facilities in all industries. HippoFM's customizable user interface, ease of use and client support set it apart from other CMMS solutions. With more than 12 years in the CMMS industry, HippoFM has developed a system that has been instrumental in streamlining maintenance operations for hundreds of organizations. A highly effective tool for both maintenance technicians and management.

Booth: 307

Hotsy Cleaning Systems
4275 N.W. Pacific Rim Blvd.
Camas, WA 98607
P: +1-800-525-1976
W: www.hotsy.com

Hotsy Cleaning Systems manufactures industrial pressure washers, detergents, parts and accessories used by facility maintenance professionals. Portable or stationary models are available in many power types. Hotsy has the best warranty in the industry and also provides sales and service through our network of authorized dealers across North America.



Booth: 614

Intex Solutions
507 W. Washington Blvd.
Montebello, CA 90640
P: +1-949-241-0247
W: www.intexsolutions.com

INTEX SOLUTIONS - Specialized commercial cleaning and maintenance experts. Intex is the sole provider of the Ecotex Cleaning System. This proprietary green cleaning solution upholds product warranties and is proven to clean and protect your interior surfaces. Cleaning services include carpet & upholstery, stone tile & grout care, hard & resilient floors, walls, workstations, fabrics, area rugs, flood damage, restoration, preventative maintenance, consulting services, and janitorial training.

Booth: 708

KBM Facilities Solutions
7976 Engineer Road, Suite 200
San Diego, CA 92111
P: +1-619-218-8957
W: www.kbmfs.com

KBM delivers high performance janitorial and facility maintenance services to diverse clients nationwide. KBM Facility Solutions is an award winning company and the contracting leader in sustainability. KBM holds ISSA CIMS Green Building Certification with Honors. Whether you want to achieve LEED certification standards, improve indoor air quality, reduce your carbon footprint, or simply eliminate complaints, KBM's competitively priced programs are specifically designed to meet your goals.

Booth: 211

Kitchell
2750 Gateway Oaks, Suite 300
Sacramento, CA 95833
P: +1-916-648-9700
F: +1-916-648-6534
W: www.kitchell.com

We provide facility strategies based on a partnered approach with our clients. Our team is highly focused on services that address predictive, planned and preventive maintenance to minimize escalating corrective maintenance expense. Our experience-based solutions improve life-cycle, staff utilization, building system efficiency and overall maintenance operations.

**Booth: 302****Lowe's Companies, Inc.**

1000 Lowes Blvd., Mail Code A3EMAD
Mooresville, NC 28117

P: +1-704-758-2262

W: www.lowesforpros.com

With over 1,700 stores, 225,000 employees and over 1 million items available, Lowe's is your best partner in business. To find your nearest Lowe's, call 1-800-891-8035 or visit Lowe'sForPros.com

Booth: 610**Manhattan Software Inc.**

Marlborough Technology Park, 200
Nickerson Road

Marlborough, MA 01752

P: +1-508-381-5800

W: www.manhattansoftware.us

Manhattan Software is the leading provider of corporate real estate and facility, property and enterprise asset management software, and delivers competitive advantage for its clients through two product suites: Manhattan, an Integrated Workplace Management Solution (IWMS), and CenterStone, the leading computer aided facility management (CAFM) technology. These applications help improve client performance through seamless management of all aspects of their real estate operations and portfolios.

Booth: 609**Master Caster/Master Mfg. Co., Inc.**

9200 Inman Ave.
Cleveland, OH 44105

P: +1-216-641-0500

F: +1-216-641-0537

W: www.mastermfgco.com

Master Mfg. is a certified WBE selling through office product superstores, dealers, and industrial distributors like W.W.Grainger. Master's products solve everyday problems in the workplace. Soft wheel casters prevent damage to chair mats. Wire Mgmt. products prevent the wire mess in both factory and office. ReStor-It kits repair damage to office furniture. Preview our Microfiber Cleaning Gloves. Please visit booth #609 and see Master's problem solving products. Look forward to a great show!

**Booth: 308****Mile High Company**

270 Columbine St.
Denver, CO 80206

P: +1-800-880-4361

F: +1-303-333-1709

W: www.milehighcomp.com

MHC is a Facility Maintenance & Compliance Firm that specializes in providing Facility Maintenance & Environmental Compliance Services for Big Box Facilities, Multi-National Facilities, HOA's, Multi-Unit Housing, Government Facilities & Municipality

Systems. In addition, MHC also provides consulting services related to Phase II Environmental Audits, Fat-Oils-Grease Programs & Waste Water Treatment Services. MHC is a Registered Government Contractor with CCR & SAM's (System for Award Management).

Booth: 408**Natural Choice Corp.**

5677 Sockness Dr.

Rockford, IL 61109

P: +1-815-874-4444

F: +1-815-874-4445

W: www.naturalchoicewater.com

Leading facilities throughout the world use Natural Choice water filtration systems, such as the ION Drinking Water appliance. Winner of design awards and several patents, the ION easily replaces bottled water coolers and drinking fountains.

Booth: 513**NFS Hospitality Corp**

6390 E. Thomas Road, Suite 310
Scottsdale, AZ 85251

P: +1-602-412-3602

F: +1-480-809-6474

W: www.myrendezvous.net

NFS, developers of the Rendezvous Suite of Scheduling Solutions provide highly configurable and flexible scheduling for your facility, video conference, room, and hoteling resources. Rendezvous is used by small, medium and enterprise organizations in the corporate, health care, legal, financial, education, and other market sectors. With a global presence and consultative approach, NFS is your ideal partner for facility management.

Booth: 515**OfficeSpace Software**

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New York, NY 10003

P: +1-646-736-1339

W: www.officespacesoftware.com

OfficeSpace Software provides a complete solution for the allocation and management of company workspaces. It is a powerful visual tool with which to effortlessly manage employee moves and to accurately track cubicles, rooms and spaces with their related asset information, and generate the reports you need. Whether managing day-to-day employee relocations or planning large-scale organizational moves, OfficeSpace will reduce costs and bring a whole new level of efficiency to your organization.

Booth: 601**ORR Protection Systems**

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Louisville, KY 40229

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F: +1-502-244-4554

W: www.orrprotection.com

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Booth: 212**Pegasus Building Services**

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Long Beach, CA 90815

P: +1-800-734-3878

W: www.pgusbuildingservices.com

Pegasus Building Services Green Cleaning Program incorporates environmentally responsible products with the latest practices and protocols for protecting human health and reducing negative impact on our natural environment. Healthy High Performance Cleaning engages cleaning personnel, building occupants and suppliers in implementing cost effective green cleaning practices that reduce liability and regulatory risks, improve occupant satisfaction and productivity, and protect health and reputation.

Booth: 109**Pod Pack International**

11800 Industriplex Blvd., #9

Baton Rouge, LA 70809

P: +1-225-752-1160

F: +1-225-752-1163

W: www.podpack.com

Pod Pack International strives to be the most innovative manufacturer and distributor of single cup brewing solutions for hotels, offices, restaurants, and homes. Pod Pack's focus is on superior customer service, outstanding quality, and continuous process improvements to insure 100% guaranteed customer satisfaction.

Booth: 709**Polaris Industries Inc.**

2100 Hwy. 55

Medina, MN 55340

P: +1-763-847-8472

W: www.polaris.com

Polaris is a recognized leader in the powersports industry with annual 2012 sales of \$3.2 billion. Polaris designs, engineers, and manufactures high quality and reliable vehicles including the globally recognized Polaris RANGER® side-by-side utility vehicle, the street-legal Polaris GEM®, and the highly versatile Polaris BRUTUS™. Polaris' innovative vehicle solutions will meet any of your property maintenance, utility, or transportation needs.

Booth: 704**PPG Architectural Coatings**

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Houston, TX 77022

P: +1-713-203-3609

W: www.ppgpro.com

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 W: www.prestigeusa.net

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Booth: 311

PRIDE Industries
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 Roseville, CA 95747
 P: +1-626-430-4350
 W: www.prideindustries.com

At PRIDE Industries we are committed to providing cost-effective services that keep your facility in top-running order. PRIDE maintains hundreds of facilities and over 30 million square feet of universities, office buildings, government and military structures each day, including industrial and high tech space. We offer an integrated approach to commercial facilities service needs with a wide range of superior quality, cost-effective and flexible services tailored to meet your specific needs.

Booth: 401

Qleeno
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Booth: 414

Qube Global Software
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 F: +1-240-376-1406
 W: www.qubeglobal.com

Qube Global Software provides high impact, low risk software solutions for: Real Estate Management; Lease Administration; Project Management; Space and Facilities Management; and Maintenance Management. Our software provides a suite of modules that can be delivered individually or as a complete solution to each and every sector of the real estate industry. Improving efficiency, reducing overall costs and providing full access to vital information is our goal for your business.

Booth: 200

REB Storage Systems, Intl.
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 Chicago, IL 60639
 P: +1-773-252-0400
 F: +1-773-252-0303
 W: www.rebsteel.com

For 50 years, REB Storage Systems International has specialized in engineering, supplying and installing Material Handling Solutions internationally. REB makes it easy by providing permitting and nationwide installation. Our Engineering Team focuses on the most efficient solutions to store and move your product in, through and out of your distribution center. REB products and services that include: Buyback/Trade-in Program, rack repair, material handling products and MUCH MORE.



Booth: 203

Restoration ArTechs, Inc.
 2382 Camino Vida Roble Suite E
 Carlsbad, CA 92011
 P: +1-760.804.3778
 F: +1-760.804.5711
 W: www.restorationartechs.com

Restoration ArTechs specializes in restoring and maintaining metal, glass, tile and stone surfaces. We offer field service support, restoration kits and technical training to a variety of industries including facility maintenance, property management, hospitality and more. We demonstrate high ROI with

every restoration project by restoring rather than replacing precious resources. Our flagship product Scratch-B-Gone™ is the original and only manufacturer-recommended stainless steel restoration kit available today. Let us help you save time and money on our next service call, especially for elevators and bathroom partitions. Visit us at Booth #203 for a demonstration. 888-889-9876

Booth: 305

Retrocom Energy Strategies
 2378 Maritime Drive, Suite 110
 Elk Grove, CA 95758
 P: +1-916-533-3770
 W: www.retrostrategies.com

Headquartered in Elk Grove, California, RetroCom Energy Strategies, Inc. was established to deliver Retrocommissioning and related Energy Engineering services for large existing facilities. In response to client needs, we also offer services for commissioning of new buildings and systems, and guidance in enhancing the sustainability and "Green" credentials of commercial and industrial facilities.



Booth: 801T

Rice University - Susanne M. Glasscock Continuing Edu
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 Houston, TX 77005
 P: +1-713-348-6106
 W: www.gscs.rice.edu/sfp

Rice University offers the Sustainability Facility Professional Credential in a

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Booth: 315

Safe-T-Proof
 6805 Nancy Ridge Drive
 San Diego, CA 92121
 P: +1-858-554-1150
 F: +1-858-554-1151
 W: www.safe-t-proof.com

The Safe-T-Proof Fastening System is the Gold Standard in earthquake fastening, and is in use in thousands of hospital, university, life-science and high tech company buildings around the world. Approved by the Office of Statewide Healthcare Planning and Development (OSHPD), the Safe-T-Proof Fastening System provides the utmost in versatility and strength, protecting lives and assets, ensuring business continuity once the "Big One" strikes. Visit our booth to check out our innovative solutions and to schedule a seismic assessment for your facility.

Booth: 616

SALTO Systems
 3073 McCall Drive, Suite 1
 Atlanta, GA 30340
 P: +1-770-452-6091
 F: +1-770-452-6098
 W: www.salto.us

SALTO Systems has developed a wide range of battery operated locks. All products are compatible to the SALTO Virtual Network. The XS4 Electronic lock with keypad is the latest addition. It

increases security as it offers the choice of various forms of authentication. The user may employ a credential plus PIN Code, the keypad code or the credential only. All versions of this new product are SVN compatible and available in a wireless version for online real-time control.

Booth: 417

Smart Rain Systems
 86 S. 1250 W.
 Centerville, UT 84014
 P: +1-801-295-3339
 W: www.smartrain.net

At Smart Rain, we help our clients save water and money and make it more Convenient for managers to do there job. We can help you save money and water and keep your landscape looking great. We keep the hassle out of phone calls, because of cars getting wet or broken sprinklers gushing everywhere. The time we save you will help you to be more efficient in completing your job. Please allow us to answer any question you have about saving our most precious resource...WATER.

Booth: 800

Sunbelt Rentals Inc.
 2341 Deerfield Drive
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 P: +1-803-578-5076
 F: +1-803-578-6386
 W: www.sunbeltrentals.com

Sunbelt Rentals is your one stop shop for equipment rentals. With a network of nearly 400 locations nationwide and an equipment rental fleet greater than \$2 billion, Sunbelt Rentals has the equipment to get any job done. Sunbelt

Rentals' 24/7 service delivers air movers, dehumidifiers, desiccants, generators, power distribution and much more.

Booth: 804

Tennant Company
701 N. Lilac Drive
Minneapolis, MN 55422
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W: www.tennantco.com

Generate an effective, sustainable cleaning solution on site, right where you need it with the Orbio® 5000-Sc. The solution provides an environmentally friendly way to replace all purpose cleaners, glass cleaners, stainless steel cleaners, and more. Orbio Technologies, a Tennant™ Company Group, is a leading innovator in sustainable technologies that clean, control, or kill harmful microorganisms without the use of traditional chemicals.



Booth 209

Tether Technologies, Inc.
24 Roy Street, Suite 25
Seattle, WA 98109
P: +1-234-206-0304
W: www.stopkeyloss.com

Founded in 2010, Tether Technologies is the leader in preemptive key loss technology that helps people and businesses maintain security while eliminating key loss events and costly repercussions. For more information, please visit www.stopkeyloss.com.

Booth: 313

Tero Consulting Ltd.
#33 - 1833 Coast Meridian Road
Port Coquitlam, BC V3C 6G5
P: +1-604-468-1401
F: +1-604-468-1408
W: www.tero.ca

Web Work® is a proven CMMS solution that's easy to use, robust in features, and comes with a custom reporting tool that allows the end user to obtain real time data quickly and easily. The result is a single, centralized, and scalable solution that can be accessed anywhere, anytime while requiring no installation on the client's personal computer. For more than 30 years our valued clients have relied on Tero to deliver superior CMMS software solutions along with professional service & support.

Booth: 412

Toshiba LED Lighting Division
10435 Okanella St.
Houston, TX 77041
P: +1-303-945-1477
F: +1-713-896-5237
W: www.toshiba.com/lighting

Toshiba LED Lighting uses powerful technology born of 120 years of lighting heritage combined with limitless electronics knowledge. We are 100% focused on LED lighting and committed to making it the prominent technology in the lighting industry. Using this extensive knowledge in both lighting and electronics, we are transforming the industry landscape in a way no one else can.

Booth: 410

U.S. Department of State
1701 N. Forth Myer Drive
Arlington, VA 22209
P: +1-703-647-0324
F: +1-703-516-1725
W: www.state.gov/obo

The U. S. Department of State's Bureau of Overseas Buildings Operations (OBO), is recruiting Facility Managers and Construction Engineers to join its team of Foreign Service Specialists who plan, construct and maintain all U.S government real property located overseas under control of the U.S. Department of State. Foreign Service employees enjoy international travel, an interesting life style and some of the best benefits government has to offer.

Booth: 611

University of California, Irvine Extension
110 Theory, Suite 250
Irvine, CA 92617
P: +1-949-824-0325
W: www.extension.uci.edu/facilities

University of California, Irvine Extension offers an online certificate program in Facilities Management. This 18-unit program provides coursework to help prepare you for credential exams such as the IFMA Certified Facility Manager (CFM). Courses include leadership, design and space planning, HVAC, and financial analysis. Our program has been designed based on the body of knowledge consistent with IFMA's underlying principles. Visit extension.uci.edu/facilities for information.

Booth: 702

ValleyCrest Landscape Companies
24151 Ventura Boulevard
Calabasas, CA 91302
P: +1-818-737-3118
W: www.valleycrest.com

ValleyCrest offers an integrated approach to keeping your landscape healthy, beautiful and inviting for employees, tenants and visitors. From trees, turf, irrigation and beautiful color, our maintenance experts have extensive experience in commercial properties like yours and will work with you to develop a customized, cost-effective landscape plan that fits your needs and budget.

Booth: 210

Western Colloid Roofing Systems
23401 Madero, Suite C
Mission Viejo, CA 92691
P: +1-480-883-2866
W: www.westerncolloid.com

Western Colloid operates the largest fleet of tankers servicing the roofing and coating industry in the United States. This footing in bulk transportation service allows contractors to keep installation costs low and helps the environment by reducing the use of barrels and pails. Free field inspections, prompt delivery, and exceptional service overall are a few of the other perks we provide to our customers.



Booth: 213

xpedx
6285 Tri-Ridge Blvd.
Loveland, OH 45140
P: +1-513-965-2231
F: +1-513-248-6678
W: www.xpedx.com

xpedx, one of the largest distributors of facility supplies and equipment in the U.S., serves a variety of industries including manufacturing, education, property management, healthcare & BSCs from its national network of distribution centers. xpedx has LEED-accredited and ISSA certified experts on staff, able to assist with LEED and CIMS certifications. A business of International Paper (NYSE: IP). For more information visit xpedx.com or <http://healthybuildings.xpedx.com>.



Thank you for attending IFMA Facility Fusion 2013!

We hope to see you at the following IFMA events:

2013

EFMC 2013

European Facility Management Conference

May 22 - 24, 2013

Prague, Czech Republic



World Workplace Asia

Sept. 5 - 6, 2013

Shanghai, China

5-6 Sept 2013 // SHANGHAI // CHINA
SHANGHAI MARRIOTT HOTEL HONGQIAO

Public Policy Forum & Advocacy Day

Sept. 17 - 18, 2013

Washington, D.C., USA



IFMA's WORLD WORKPLACE 2013
The Facility Conference & Expo

PHILADELPHIA

Oct. 2 - 4 | Philadelphia, PA, USA

IFMA's World Workplace

The Facility Conference & Expo

Oct. 2 - 4, 2013

Philadelphia, Pa., USA

2014



IFMA Facility Fusion 2014 Canada

March 18-20, 2014

Ottawa, Ontario, Canada



IFMA Facility Fusion 2014

April 15 - 17, 2014

Washington, D.C., USA